

Have you driven a Ford...lately?

WHERE

## B U S I N E S S A N D

PLEASURE

MERGE.

When you know where you're going in life, your confidence can find expression in many forms. One of them is your choice of car. When you are not afraid to ask for something more, you're ready for Fairmont Ghia.

The Ghia badge has long been recognised as a symbol denoting an automobile that is the finest of its kind. And the latest Fairmont Ghia is an automotive achievement any driver would be proud to own. To drive a car is not merely a reward, it's a rewarding experience that is indicative of your own achievements.

Today's Fairmont Ghia has purposeful and attractive exterior lines that cloak a spacious interior appointed for pleasure when the business is driving. And its level of interior comfort is paralleled by its ability to perform – with the supreme satisfaction of a V8 once again available as an extra-cost option.









When you demand style, when you demand sophistication, you'll demand nothing less than the best. Fairmont Ghia.

T H E

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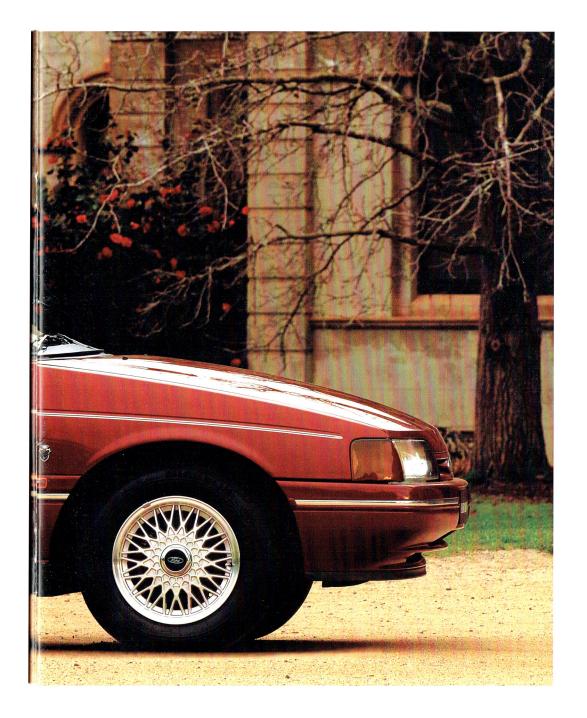
ATTRACTIVE.

In business, presentation is allimportant. The same is true in prestige motoring. And Fairmont Ghia's styling is a brilliant combination of aesthetically pleasing style and aerodynamic efficiency.

The low-profile bonnet, concealed drip rails and flush-mounted glass are all aids to a design that cuts briskly through the air.

Drag is reduced whilst vehicle stability is increased. And all this happens with minimal intrusive noise.

Cast a critical eye over the appearance-enhancing features like colour-coded mirrors and grille, pin striping, colour-keyed body side protection mouldings and bumpers, tinted side and rear glass, sports styled BBS alloy wheels and, of course, the exclusive Ghia badge.









## INVESTING IN SECURITY.

Security is an unavoidable issue in the '90s and it's an issue that has been addressed by the designers of Fairmont Ghia. Doors, ignition and boot/liftgate are all protected by high security 'Tibbe' locks. The ignition lock is reinforced and door lock buttons are recessed.

#### LUXURY WITH

#### A PURPOSE.

Fairmont Ghia treats both driver and passengers to a level of comfort and luxury that assures you arrive at your destination relaxed and ready for business – even if that business is pleasure.

 $\label{eq:First amongst} First \ amongst \ its \ features \ is \\ sheer room. Room to stretch out and$ 

get comfortable. Seating is in a class by itself. Deeply cushioned yet supportive, the classic feel of leather trim is combined with luxurious velour fabric. The front seats are of sporting design with "see-through" head restraints. There are generous provisions for adjustment with the driver's seat allowing changes to fore and aft position, seat height, back rest recline and lumbar support.

Rear seats feature a pull-down centre armrest and a 60/40 split to allow accommodation of exceptionally large boot loads whilst still carrying one or two passengers.



Rear passengers also enjoy the comforts of leather trim and head restraints. The boot itself is of generous proportions with carpeted side and floor panels and a lid that extends down to bumper height for easy loading.

# BEHIND THE

This is a truly commanding position with instruments and controls all close at hand but laid out without clutter.

Immediately before you, a softfeel steering wheel that adjusts for rake and reach to give the optimum driving position. Built into the wheel are switches for the cruise control that allow you to maintain preselected speeds on the highway.

In the instrument panel, an LCD digital speedo, tripmeter and odometer are central. An analogue tachometer sits to the left, beside which is an outline display indicating open doors, fuel filler or boot.

On the right side you'll find the analogue fuel and temperature gauges. Also contained in the central panel are warning lamps for twelve functions plus the 'cruise control on' indicator.

Left of the central binnacle is the digital clock/trip computer display that enables you to monitor fuel consumption, average speed and distance to empty. The computer









also emits an audible warning when fuel is low. When selected, this display shows a clock with day, date and time.

SOMETHING

IN

THE AIR.

Alongside the trip computer is the automatic climate control that maintains a specific selected temperature inside. Air conditioning is standard, keeping the atmosphere fresh and rapidly demisting windows in damp or humid conditions.

For your entertainment, a sophisticated sound system is included. The heart of the system is an AM/FM stereo radio/cassette featuring Dolby, music search, autoscan memory storage and joystick control of the four dynamic speakers. The unit is protected by security coding that renders it useless to thieves. Finally, the power antenna is automatically operated when the radio is in use. Other convenience features include power mirrors, windows and door locks, remote fuel and boot opening and intermittent wipers.





## LUXURY LENGTH.

The Fairmont Ghia wagon features all the luxury appointments of the sedan but with the space and versatility you need to accommodate large loads.

Up front there's bags of room for five passengers while in the rear there's 1466 litres of room for bags. Utilise the 60/40 split rear seat and you can increase your load space and still carry one or two rear passengers. Or fold the whole back seat flat for 2622 litres of cavernous cargo area.

Carpets throughout the rear area help protect your precious cargo and thanks to 'Hotchkiss' rear

suspension, which has no intrusive suspension towers, the entire area is flat and usable - even the spare wheel, brace and jack are hidden away beneath the floor.

The tailgate lifts easily on twin gas struts to make a high and wide opening for ease of loading. And built into the tailgate is a wiper/ washer that automatically activates when the front wipers are on and reverse gear is selected to give a clean, clear view when reversing in





### FAIRMONT -

#### REDEFINING

THE

STANDARD.

Never before has Fairmont featured such an extraordinary list of standard features.

Today it represents not only a new standard in automotive excellence for Fairmont but also extraordinary value for money.

In fact, with a vehicle so stylishly crafted, so impressively equipped and so competitively priced, it's hard to gauge which one of its many positive aspects is the most attractive.

Both the Fairmont wagon and sedan begin to impress the moment you lay eyes on them.

Attractive exterior lines that extend to the turbo blade alloy wheels, owe as much to the science of aerodynamics as they do to a sense of style. Air flows over, under and around the vehicle contributing to excellent handling characteristics, low wind noise and outstanding fuel economy.









Inside, today's Fairmont offers a new level of luxury. Driver and passengers are accommodated in spacious surroundings and supported on deeply comfortable seats trimmed in attractive and long-lasting luxury velour.

Convenience features have never been so numerous, with refinements such as automatic climate control, trip computer, electronic instrumentation, cruise control, power mirrors, and door locks finding a place in Fairmont's standard specifications, with power windows available as an option at extra cost.

At night, Fairmont shows the way with its illuminated entry system, where a light around the driver's side door key hole and the interior lights switch on to assist entry whenever a front door handle is pulled.

With all of this equipment listed as 'standard' for the Fairmont, even before you drive it you know that today's Fairmont is a car that is anything but standard.



Power windows optional at extra cost.





#### 5.0 LITRE V 8 Bore & stroke mm 101.6 x 76.2 Cylinder head Push-rod cast iron Displacement cc 4942 Compression ratio 9.0:1 Fuel injection multipoint Fuel System Elect, fuel inject controlled by EEC 4 Engine Management Regular Unleaded Max Power DIN kW/rpm 165/4500

388/3000

Max Torque Nm/rpm

#### 3 . 9 M U L T I - P O I N T E F I .

Bore & stroke mm	91.86 x 99.3
Cylinder head	OHC
	aluminium alloy
Displacement cc	3949
Compression ratio	8.8:1
Fuel injection	Multipoint
Fuel System	Elect, fuel inject.
	controlled by EEC
	4 Engine
	Management
	System
Fuel	Regular Unleaded
Max Power DIN kW/rpm	139/4250
Max Torque Nm/rpm	338/3500



#### EXECUTIVE

#### POWER.

As you'd expect, both Fairmont and Fairmont Ghia are equipped with engines that deliver performance specifications as impressive as their accommodation features.

Standard equipment is an overhead camshaft, six cylinder multipoint electronic fuel injected engine with alloy head, designed to deliver 139kW at 4250rpm and 338Nm torque at 3500rpm.

Its power is delivered smoothly and efficiently for maximum driving performance with a minimum of fuss.

To keep your engine operating at peak efficiency, and for optimum fuel efficiency, Ford's EEC4 Engine Management System monitors and controls sixteen important engine functions, including fuel mixture, air intake and coolant temperature, fuel flow and ignition timing.

T H E R E ' S N O

S U B S T I T U T E

F O R V 8 P O W E R .

For power without compromise, no engine delivers in quite the

way a V8 does.

And because Fairmont is built for driving pleasure, V8 performance is available on request.

Fitted as an extra cost option on Fairmont and Fairmont Ghia sedan only, the 5 litre Falcon V8 engine is the inheritor of a proud tradition of Ford V8s. And this engine is a worthy successor to those illustrious predecessors.



Equipped with Sequential Multipoint electronic fuel injection, which is sequenced to engine valves timing to inject fuel at precisely the right moment, the Ford V8 is able to generate a stirring 165kW at 4500rpm. With tremendous torque figures of 388Nm at 3000rpm.

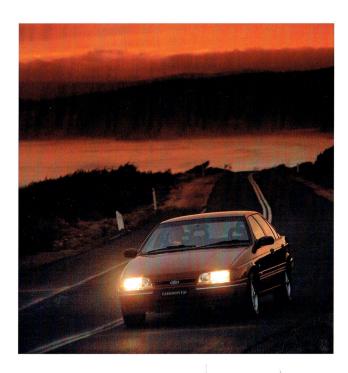
It is a product of technical excellence that delivers its energy

smoothly and effectively. It features a single belt accessory drive, roller tappets and forged aluminium pistons. And the EEC4 engine management system monitors and controls many of the engine's vital functions to help make it one of the most fuel-efficient V8s ever. This modern technology enables the V8 Fairmont and Fairmont Ghia to return 9 litres/100km (31mpg) on the Australian Standard AS 2877 highway cycle, demonstrating a remarkable combination of power and fuel efficiency.

Efficiency is also at the heart of the exhaust system design. A semi-dual layout is utilised featuring 63mm (2.5") pipes to reduce back pressure. The system is constructed of long-lasting stainless steel and finishes with the flourish of a chrome plated tailpipe.

No other engine has the ability to seemingly shorten distances, flatten hills or make light work of a tow load like a V8.

And no other car combines the luxury appointments like Fairmont and Fairmont Ghia.



# S M O O T H T R A N S M I S S I O N S .

Whichever model you choose, the standard transmission is Ford's advanced four speed electronic automatic. Designed, developed and built here in Australia, this electronically controlled T-bar transmission offers the driver the choice of selecting either power or economy modes.

Superbly quiet in operation, this four speed is also economical, thanks in part to the lock-up clutch in the torque converter. Its silky smoothness is remarkable, with changes between gear subtle and unfussed.

For the manually inclined, a five speed manual transmission is available as an option on Fairmont Ghia sedan.

# I M P E C C A B L E B E H A V I O U R .

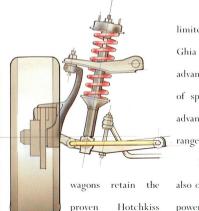
Fairmont and Fairmont Ghia both benefit from a refined steering and suspension system that give a smooth and comfortable ride with handling characteristics that are precise and predictable.

Both sedans and wagons now feature upgraded suspensions with revised spring rates, nitrogencharged gas shock absorbers, changes to upper and lower rear suspension bushes and mountings. All of which are designed to produce an improved ride and a quieter, more durable suspension.

The front suspension features the sophisticated short and long arm, long spindle (SLALS) system. It is built for strength and durability, yet also offers smooth and confident road holding.

Fairmont and Fairmont Ghia sedan are fitted with a trusted and reliable Watts Link rear suspension that produces precise and predictable road manners and outstanding stability whilst towing.

Fairmont and Fairmont Ghia



proven Hotchkiss rear suspension designed to cope with the extra loads the wagon is subjected to.

The power-assisted rack and pinion power-assisted steering offers improved 'feel' and quicker reactions thanks to revised camber and castor settings, and a 'quicker' 18.5 to 1 "on-centre" steering ratio.

Both Fairmont Ghia sedan and wagon feature a traction-enhancing

limited slip differential. And in the Ghia sedan, suspension is even more advanced, allowing a greater degree of sporting performance. To take advantage of those abilities, the Ghia range is fitted with Michelin tyres.

Fairmont and Fairmont Ghia also offer the security and stopping power of power-assisted four-wheel disc brakes, with a dual diaphragm booster and semi-metallic front disc pads on V8 specified vehicles.

# S E T A S H I N I N G

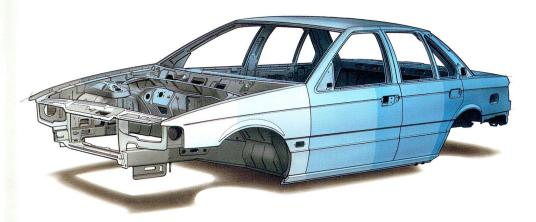
To provide the finishing touch to Fairmont and Fairmont Ghia's body, five separate coating processes are applied.

The entire body is electrochemically cleaned and prepared for painting. The vehicle is dipped in primer, then a second primer coat is applied robotically. After another primer coat and an initial paint coat are applied manually, the final paint coat, and a clear coat for metallic finishes, are applied by robot to ensure the most effective coverage.

Finally, a rust proofing wax is applied.

But if you'd like an even finer finish, prestige paintwork colours are available at no extra cost.

All this care in body finishing does more than give your car looks worthy of its abilities. It also protects your investment. In fact, the body treatment does such a good job, Ford offers a five year warranty against perforation corrosion.



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#### ATTRACTION.

As you've read, both Fairmont and Fairmont Ghia have extensive lists of standard equipment.

The long list of standard features contained on either car, without having to add a single option, makes both cars truly special.

And the extra cost options you can select, simply add a final gleam to an already shining example of





automotive craftsmanship.

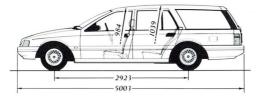
In every department Fairmont and Fairmont Ghia stand apart.

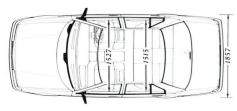
In performance with smooth six or V8 capability.

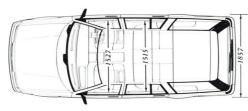
In ride and handling with advanced suspension systems. In luxurious interior comfort.

And in the myriad detailed touches that make Fairmont and Fairmont Ghia so attractive to today's prestige car buyer.









All dimensions are shown in (mm)

#### FORDCARE.

# O U R C O M M I T M E N T T O C U S T O M E R S A T I S F A C T I O N .

We are committed to ensure that you enjoy your new Ford from delivery, through all of its lifetime. We meet that commitment with Fordcare – a range of services and benefits designed for Ford vehicles and their drivers.

At the front-line of Fordcare are highly trained technicians backed by advanced equipment and parts support.

- Sophisticated diagnostic, tuning and servicing equipment.
- Oasis (On-line Automotive Service Information System), an extensive Ford Engineering data base that helps technicians pin point problems quickly and helps save you money available at most Ford dealers.
- Ford Approved Service Parts the ones you can trust to perform like original equipment – are covered by the Ford dealer 12 month/20,000 kilometre Express Parts Warranty for your protection.

You can relax knowing that Fordcare will always be there to help keep your vehicle at the peak of performance.

The in-built quality of your Ford is backed by the following additional warranties.

#### 12/20 EXPRESS

#### FORD VEHICLE WARRANTY.

Covers your Ford against defects in materials or workmanship for the first twelve months or 20,000 km – whichever comes first.

# FIVE YEAR PERFORATION CORROSION WARRANTY.

Covers the original vehicles' body against perforation corrosion for the first five years of its life.

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#### WARRANTY.



Covers the majority of part replacements, including labour carried out by your Ford dealer after the expiration of the initial 12 month/20,000km warranty. You will only ever pay once for such replacements.

#### LIFELONG PANEL

#### WARRANTY.



Covers replacement outer body panels against perforation corrosion for the life of the vehicle.

Further information on these warranties may be obtained from your Ford dealer.







## FORDcare

All Ford vehicles sold throughout Australia are backed by Fordcare after sales service. Fordcare is comprised of a number of individual service products designed exclusively for Ford vehicles and their drivers. These include technical support back-up, diagnostic equipment, approved Ford/Motorcraft replacement parts and parts and service warranties.

This brochure is designed to provide you with a general introduction to the Ford Products (including available optional equipment) referred to, and should be read in conjunction with the latest specification sheet. Because of changes in conditions and circumstances Ford\* reserves the right, subject to all applicable laws, at any time, at its discretion, and without notice, to discontinue or change the features, designs, materials, colours and other specifications and the prices of its products, and to either permanently or temporarily withdraw any such products from the market without incurring any liability to any prospective purchaser or purchaser. The latest specification sheet should be referred to for information on the availability, ordering and use of optional equipment. Always consult an Authorised Ford Dealer for the latest information with respect to features, specifications, prices, optional equipment and availability before deciding to place an order.

\*FORD MOTOR COMPANY OF AUSTRALIA LIMITED. A.C.N. 004 116 223. Registered Office: 1735 Sydney Road, Campbellfield, Victoria 3061, Australia.

# Standard Equipment: EB Fairmont Sedan and Wagon EB Fairmont Ghia Sedan and Wagon

	Fairmont Sedan	Fairmont Ghia	Fairmont Wagon	Fairmont Ghia
FEATURES:	bedan	Sedan	wayon	Wagon
MECHANICAL*				
3.9 litre OHC engine with multipoint electronic fuel injection		•	•	•
Electronic engine control (EEC 4) system	•	•	•	•
4 speed electronically controlled floor automatic transmission with lock-up torque converter, power economy modes and overdrive	•	•	•	•
Short and long arm, long spindle front suspension	•	•	•	•
Watts link rear suspension	•	•		
Hotchkiss rear suspension			•	
Sports handling suspension				
Front stabiliser bar		•	•	
Rear stabiliser bar	•			
Four wheel disc brakes	•		•	•
Power assisted rack and pinion steering	•	•	•	•
Limited slip differential		•		•
* For available optional equipment see reverse side				
EXTERIOR				
Colour keyed front and rear bumpers with bright inserts				
Body coloured valance	•			
Grey front spoiler	The state of the state of the state of	•		
Body coloured hood grille		•	•	•
Wide grey bodyside protection mouldings with bright inserts		<del>.</del>	•	
Colour keyed bodyside protection mouldings with bright inserts		•		•
Grey rear applique			•	•
Red and amber reflex rear applique		•		
P205/65 HR15 steel belt radial ply tyres	1	•	•	•
Michelin tyres		•		•
15"×6.5"JJ alloy wheels	•	•	•	•
Turbo blade alloy wheels			•	
BBS sports alloy wheels		•		•
Rectangular halogen headlamps with integrated indicator and park lamps	•	•	•	•
Body colour foldaway exterior rear view mirrors with electric remote control	•	•	•	•
Two speed front windscreen wipers with intermittent setting, demand wash/wipe and demand wipe feature	•	•	•	•
Rear intermittent wiper with demand wash/wipe and auto wiper, activated when in reverse gear with front wipers operating			•	•
Dual jet windscreen washers	•	•	•	•

FEATURES:	Fairmont Sedan	Fairmont Ghia Sedan	Fairmont Wagon	Fairmont Ghia Wagon
EXTERIOR (continued)				
Rear window demister with timed automatic switch off feature	•	•	•	•
Tinted band laminated windscreen		•		•
Tinted side and rear glass			•	•
Roof rack			•	•
High mounted stop lamp				
Chrome exhaust tip				
INTERIOR				
High security locking system featuring "Tibbe" locks on doors, ignition and boot/liftgate, recessed door lock button and strengthened steering column lock housing	•	•	•	•
Deluxe soft feel steering wheel, incorporating cruise control switches		•	•	
Adjustable rake and reach steering column	•	•	•	
Prismatic day/night interior rear view mirror	•	•		
Cloth covered sunvisors with passenger vanity mirror	•	•	•	•
Large centre console with centre armrest	•	•	•	
Power window controls located in centre console		• ,		•
Digital clock with trip computer display	•		•	•
Driver and passenger seat fore and aft adjustment		•	•	•
Adjustable front and rear headrests	🔍		•	🖭
Driver and passenger seat infinite adjustable recline	•		•	•
Drivers seat lumbar and height adjustment	•	•	•	•
60/40 split fold down rear seat backrest with centre armrest	•	•	•	•
	•	•		•
Front door map pockets/ storage compartment	• • • • • • • • • • • • • • • • • • • •	•	•	•
Passenger assist handles and coat hooks		•		•
Drivers left footrest			•	
Moulded cloth covered headlining	•		•	
Carpeted passenger and luggage compartment floor	• • • • • • • • • • • • • • • • • • • •			•
Interior light with twin spot lamps Illuminated entry system				
Rear reading lamps		ACTUAL ACTUAL ACT		
Front footwell lamps				•
Rear footwell lamps			•	•
Luggage compartment lamp			•	•

FEATURES:	Fairmont Sedan	Fairmont Ghia Sedan	Fairmont Wagon	Fairmont Ghia Wagon
INTERIOR (continued)				
Seat trimmed in velour with panache velour insert	•			
Sports seat trimmed in panache velour with leather bolsters				
Sports seat with see-through head rest				
Ignition lock illumination	•	•	•	•
Illuminated and lockable glovebox	•	•	•	•
Warning lights: high beam, rear window demister on, turn signal/hazard, alternator, lights on, park brake on, washer fluid low, radiator fluid low, low oil pressure, fuel low, high temperature, cruise control indicator, car outline warning diagram for door, boot/tailgate and fuel filler door open and seat belt reminder	•	•	•	•
Auto transmission power mode indicator light	•	•	•	
Audible warning chimes: low fuel, lights on, low alternator charge, low oil pressure, high coolant temperature, brake failure/park brake on	•	•	•	•
Gauges: speedometer, odometer, tripmeter, fuel gauge, water temperature gauge, tachometer		•	•	
Trip computer	•	•	•	•
Cruise control	•	•	•	
Electronic digital speedometer, odometer and tripmeter gauges				
Oil pressure and battery voltage gauges	•	•	•	
Dual horns				
Power door locks	•	•	•	
Power windows				
Childproof rear door locks	•	•	•	•
Remote fuel filler release				
Remote boot release				
Remote tailgate lock/unlock switch			•	
Front and rear inertia reel seat belts and static rear centre lap belt		•	•	
Electronic tuning AM/FM stereo radio/cassette with 4 speakers, joystick fader/balance control, auto reverse, auto scan memory/storage and security code feature	•	•	•	•
Power antenna		•		•
Automatic climate control system with integrated air conditioning and rear seat ducts	•	•		



# **Specifications**

#### FORD FAIRMONT AND FAIRMONT GHIA SEDAN AND WAGON

Engine	3.9 litre Multipoint EFI	5.0 litre Multipoint EFI
Bore & Stroke mm	$91.86 \times 99.3$	101.6×76.2
Cylinder Head	OHC aluminium alloy	OHV cast iron
Displacement cc	3949	4942
Compression Ratio	8.8:1	9:1
Fuel System	Electronic fuel injection of management system	controlled by EEC 4 engine
Fuel Required	Regular unleaded	Regular unleaded
Max Power DIN kW/rpm	139/4250	165/4500
Max Torque Nm/rpm	338/3500	388/3000

#### Suspension

Front • Independent Short and Long Arm, Long Spindle (SLALS) design

- Single rate coil springs
  Twin tube telescopic shock absorbers mounted co-axially
- within the coil spring

  Stabiliser bar

Rear SEDAN:

- Rigid axle
  4 trailing arms with Watts
- Linkage
- Single rate coil springs
  Twin tube telescopic shock absorbers mounted co-axially
- within the coil springs
   Stabiliser bar

WAGON:

- Rigid axle
- Leaf springs
- Twin tube telescopic shock absorbers

Sports Handling Suspension incorporates updated coil springs with lower ride height and uprated shock absorbers on Fairmont Chia sedan only.

Dimensions	3	Sedan	Wagon
Exterior (m	m) Overall length Overall height Overall width Wheelbase Front track Rear track Front overhang Rear overhang	4811 1399 1857 2794 1554 1533 878 1139	5003 1483 1857 2923 1554 1533 878 1202
Interior (m	m) Front headroom Front legroom Front shoulder room Front hiproom Rear headroom Rear legroom Rear shoulder room Rear hiproom	975 1080 1527 1475 975 988 1515 1245	984 1080 1527 1475 1039 988 1515 1245
General	Kerb weight (kg) Luggage capacity (litres) Fuel tank capacity (litres) Min turning circle (m) - diameter	1551 Fairmont 1554 Fairmont Ghia 453 68 11.0	1603 Fairmont 1607 Fairmont Chia 1466 (a)/2622 (b) 72 11.4

#### Transmission/Ratios

	5 Speed Manual 6 Cylinder	5 Speed Manual V8	4 Speed Auto
Gear Ratios — 1st	3.50	2.95	2.39
— 2nd	2.14	1.94	1.45
— 3rd	1.39	1.34	1.00
— 4th	1.00	1.00	0.69
— 5th	0.78	0.73	_
<ul><li>Reverse</li></ul>	3.39	2.76	2.09
Final Drive Ratio	2.92	3.27	3.23 3.27 (V8)

#### Selected Fuel Consumption Data

Engine/Transmission/Bodystyle	City Cycle (1/100km)	Highway Cycle (1/100km)
3.9 L MP EFI auto Fairmont Sedan	12.5	8.0
3.9 L MP EFI manual Chia Sedan	11.5	7.6
3.9 L MP EFI auto Ghia Sedan	12.5	8.0
3.9 L MP EFI auto Ghia Wagon	13.0	8.0
5.0 L MP EFI auto Ghia Sedan	14.5	9.0

These figures are obtained from controlled laboratory tests conducted by Ford Motor Company of Australia Limited to Australian Standard AS2877 and are provided to assist you in comparing the fuel consumption of Fairmont with other vehicles. The actual fuel consumption you achieve will depend, however, on many factors, including your driving habits, the prevailing conditions and your vehicle's equipment, condition and use.

## **Options**

Optional Equipment (Options are at extra cost unless otherwise stated)

Option	Fairmont Sedan	Fairmont Ghia Sedan	Fairmont Wagon	Fairmont Ghia Wagon
Heavy duty suspension (e)	OPT	N/A	OPT	OPT
Towing pack (c)	OPT	OPT	OPT	OPT
Limited slip differential	OPT	STD	OPT	STD
Prestige paint (d)	NCO	NCO	NCO	NCO
Power windows	OPT	STD	OPT	STD

#### **Engine/Transmission Combinations**

Engine/Transmission	Fairmont Sedan	Fairmont Ghia Sedan	Fairmont Wagon	Fairmont Ghia Wagon
3.9 litre MP EFI 5 speed manual	N/A	NCO	N/A	N/A
3.9 litre MP EFI 4 speed auto	STD	STD	STD	STD
5.0 litre MP EFI 5 speed manual	N/A	OPT	N/A	N/A
5.0 litre MP EFI 4 speed auto	OPT	OPT	N/A	N/A

Automatic transmission is a 4 speed electronically controlled unit, with lock-up torque converter, power/economy modes and overdrive.

Towing Capacity (Subject to applicable legislation and tow bar capacity)

Transmission	Factory Fitted Class I Towing Pack *	Class II Towbar*†	Class II Towbar *† With Load Sharing Device
4 speed floor auto	1200kg	1590kg	2100kg
5 speed manual	1200kg	-	_

- \* With Ford approved supplementary automatic transmission oil cooler fitted.
- † A Ford approved 2100kg capacity Class II towbar is available from Ford dealers.

STD Standard equipment, OPT Optional at extra cost. N/A Not available, NCO No cost option.

About this specification sheet. This sheet is designed to provide you with selected specification data for the Ford Products which have been described in a general way in the relevant brochure. Because of changes in conditions and circumstances Ford\* reserves the right, subject to all applicable laws, at any time, at its discretion, and without notice to discontinue or change the features, designs, materials, colours and other specifications and the prices of its products, and to either permanently or temporarily withdraw any such products from the market without incurring any liability to any prospective purchaser or purchaser.

Because of variations which occur in manufactured products, all capacities, measurements, dimensions and weights quoted in the relevant brochure and this specification sheet should be taken as approximate only.

Always consult an Authorised Ford Dealer for the latest information with respect to features, specifications, prices, optional equipment and availability before deciding to place an order.

\*FORD MOTOR COMPANY OF AUSTRALIA LIMITED (A.C.N. 004 116 223)

1735 SYDNEY ROAD, CAMPBELLFIELD, VICTORIA, 3061

#### Footnotes

- (a) With rear seats upright
- (b) With rear seats folded down
- (c) The towing pack is a factory fitted option and provides a towing capacity of 1200 kgs when used in conjunction with a suitable caravan or trailer braking system and towing equipment. This pack consists of:
  - Tow bar
  - Gooseneck
  - Wiring harness with 7 pin electrical
  - connector
  - Transmission cooler (automatic

transmissions only). Note: The caravan or trailer braking system and any other items (such as the tow ball, load levelling devices and safety chains) required for the attachment of a trailer, caravan or the

the Pack, and must be purchased at extra cost or be supplied by the purchser of the vehicle. The Towing Pack is designed to be incorporated in the vehicle during the assembly of the vehicle. The actual towing capability and performance of a vehicle will depend upon many factors including the suitability of the caravan, trailer, etc, the condition of the vehicle, the vehicle load, the vehicle specifications (including engine capacity, transmission type, axle ratio, tyre type and size), weather conditions, road gradient, terrain and other

like to the vehicle are not supplied as part of

prevailing conditions.

A towing accessory is also available for fitment from your Authorised Ford Dealer. A Fordapproved transmission oil cooler must be fitted in conjunction with any towing accessory fitted to automatic vehicles and used to tow a gross weight of more than 500 kgs. Consult your Authorised Ford Dealer for the latest information with respect to the specifications and the availability of this accessory towing

- (d) Consult the Ford colour selector or your Authorised Ford Dealer to determine which colours are available in the prestige paint range. Prestige paint is a no cost option.
- (e) The heavy duty suspension option consists of heavy duty springs, heavy duty shock absorbers and increased rear ride height (approximately 20mm sedan 6mm wagon). The rear stabiliser bar is deleted on sedan.







# FALCON & FAIRMONT COLOUR RANGE



## COLOUR AND TRIM COMBINATIONS

INTERIOR COLOUR		ON GL & WAGON	FALCON S SEDAN & WAGON	FALCON S XR8 SEDAN		MONT & WAGON	FAIRMONT GHIA SEDAN & WAGON	FALCON UTE	FALCON VAN
EXTERIOR COLOUR	BLUE GUM	IRON BARK	IRON BARK	IRON BARK	BLUE GUM	IRON BARK	IRON BARK	IRON BARK	IRON BARK
GLOSS RANGE			•	•					
STARK WHITE	~	О	~	V	~	О	~	~	~
LE MANS RED		~	~	V		~			
CAPRICORN BLUE		~	V	~				~	~
MONZA RED								~	~
PRESTIGE RANGE (*)									
CRYSTAL MINT		~	~			~		~	
PEACOCK		~	~			~	~		
EVERGLADE		~		~		~	~		
BLUE MIST	~	O	~		~	О		~	
ROSEWOOD		~	~			~	~		
BLACK PEARL			V	~		~	~		
PLATINUM	О	~	V		О	~	~	~	
CHARDONNAY		~				~			
MARINE BLUE	О	~	~	~	0	~	~	-	

O = Available combination.

= Recommended combination.

(\*) = Available on Falcon GL, S, S XR8 Sedan and Falcon Utility at extra cost.

Interior Trim: Falcon GL Sedan, Wagon, Utility & Van — Basketweave Cloth

Falcon S Sedan, Wagon & Utility — Mottled Herringbone Cloth

Fairmont — Panache/Plain Velour

Fairmont Ghia — Panache Velour/Leather

PLEASE NOTE: The paints, colours, trims, combinations and information described depicted and referred to in this selector are to be used only as a general guide in the selection of a vehicle. Wehicle paint colours will differ in varying degrees from those depicted herein.

Ford Motor Company of Australia Limited reserves the right at any time and without notice to discontinue or change the specifications descriptions colours and designs of the paints, colours, trims and combinations thereof as described and referred to herein, to add or delete any paint colour, trim or combination thereof to or from the range described or referred to herein and to temporarily suspend or restrict the use of any paint colour, trim or combination thereof listed or referred to herein withour incurring any liability whatsoever for so doing.

Always consult your Authorised Ford Dealer for the latest information on and the availability of paints, colours, trims and combinations before deciding to place an order for a vehicle.

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