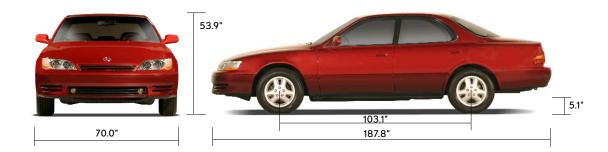
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1996 LEXUS **ES** Specifications

ENGINE	-		BODY,		
	Туре	60° V6, aluminum block and heads	DIMENSIONS	Туре	Five-passenger luxury sedan
DRIVETRAIN	Displacement	3.0 liters (183 cubic inches)		Construction	Welded-steel unibody
	Valvetrain	Four cam, four valves per cylinder			5
	Compression Ratio	10.5:1		Overall Length	187.8 in
				Width	70.0 in
	Horsepower at RPM	188 hp @ 5,200		Height	54.7 in
	Torque at RPM	203 lb-ft @ 4,400		Wheelbase	103.1 in
				Ground Clearance	5.1 in
	1			Curb Weight	3,374 lb
	Transmission	Four-speed automatic Electronically Controlled Transmission with intelligence (ECT-i). Overdrive fourth gear, dual shift programs, engine/transmission network-		Fuel-tank Capacity	18.5 gallons
				Trunk Capacity	14.3 cubic feet
		ing, lockup torque converter.		Headroom	37.8/36.6 in (front/rear) 36.5/35.8 in (front/rear) with available
	Drive Wheels	Front			moonroof
	Final Drive Ratio	3.72:1		Legroom	43.5/33.1 in (front/rear)
				Shoulder Room	56.1/55.1 in (front/rear)



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Suspension	Front: Independent, MacPherson struts, coil springs, gas- pressurized shock absorbers, front lower L-arms, stabilizer bar. Anti-dive geometry.
	Rear: Independent, MacPherson struts, coil springs, gas- pressurized shock absorbers, dual links, stabilizer bar. Anti-dive geometry.
Steering	Vehicle-speed-sensing, progressive power-assisted rack- and-pinion. 2.7 turns, lock to lock.
Brakes	Four-wheel power-assisted discs, with four-sensor, three channel Anti-lock Braking System (ABS). 10.8-in vented (front), 11.3-in solid (rear) discs.
Wheels	15 x 6.0-in alloy wheels
Original Equipment Tires	Summer Bridgestone Potenza RE88 BW TL P205/65R15 92V (Code: 002-852) or Summer Goodyear Eagle GA P205/65R15 92V (Code: 113- 377-440-00) or All-Season Dunlop SP-Sport D80 V4 P205/65R15 92V (Code: 0253-50). Full-size spare with steel wheel.

1996 LEXUS **ES** Specifications (Continued)

PERFORMANCE				
	0-60 MPH Acceleration	8.7 seconds ¹		
	1/4-Mile Acceleration	16.7 seconds ¹		
	Top Track Speed	130 mph ¹		
	Estimated Fuel Consumption	20/28 mpg city/highway²		
	Aerodynamic Drag Coefficient	0.32		
	Turning Circle (curb-to-curb)	36.7 ft		
TOTAL UNITS PRODUCED				
	Total	40,735		
DISCLAIMERS				
	¹ Performance capacity figures are for comparison only and were obtained with prototype vehicles by professional drivers using special safety equipment and procedures. Do not attempt.			
	² Actual mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between 17 and 23 mpg in the city and between 24 and 34 mpg on the highway. (See www.fueleconomy.gov.)			

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1996 LEXUS **ES** Original Pricing and Options

	er's Suggested ice (MSRP) ³
	ice (MSRP) ³
<u>Retail Pri</u>	
9000 ES 300 Luxury Sports Sedan \$	32,895
9010 ES 300 Luxury Sports Sedan, equipped with CA/NY Emissions	32,895
Options	
CW Chrome Wheels	1,700
DC Remote 6-CD Auto-Changer	1,050
FK Chrome Wheels with All-Season Tires	1,700
FT All-Season Tires No	o Charge
HH Heated Front Seats, requires LA	420
LA Leather Trim Package	1,300
SR Power Moonroof	950
KH COACH® Edition, includes COACH Edition Leather Trim Seats and Headrests featuring the COACH Logo, Wood Door Trim, Special Front Center Armrest, Remote 6-CD Auto-Changer, Power Moonroof, Special Wheels, Black Nickel Emblems, and	
Select Colors	3,000
SE Luxury Package, includes Leather Trim Package, Remote 6-CD Auto-Changer, and Power Moonroof	2,000
SF Luxury Package, includes all of SE, plus Chrome Wheels	3,000
SJ Luxury Package, includes all of SE, plus Chrome Wheels and All-Season Tires	3,000

³The vehicle MSRP at launch included Delivery, Processing, and Handling fee. The Delivery, Processing, and Handling Fee was based on the value of the processing, handling and delivery services provided by Lexus and Lexus' overall pricing strategy. Federal, state, and local taxes, and advertising fees, if any, were additional. Prices included predelivery services. Suggested prices: These guidelines were provided by Lexus. The dealer was free to establish its own selling price, margin, or profit level.

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Color information courtesy of BASF Corporation.

1996 LEXUS **ES** Colors