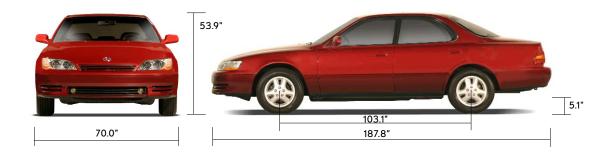
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1996 LEXUS **ES** Specifications

| ENGINE | - | | BODY, | | |
|------------|-------------------|---|------------|--------------------|---|
| | Туре | 60° V6, aluminum block and heads | DIMENSIONS | Туре | Five-passenger luxury sedan |
| DRIVETRAIN | Displacement | 3.0 liters (183 cubic inches) | | Construction | Welded-steel unibody |
| | Valvetrain | Four cam, four valves per cylinder | | | 5 |
| | Compression Ratio | 10.5:1 | | Overall Length | 187.8 in |
| | | | | Width | 70.0 in |
| | Horsepower at RPM | 188 hp @ 5,200 | | Height | 54.7 in |
| | Torque at RPM | 203 lb-ft @ 4,400 | | Wheelbase | 103.1 in |
| | | | | Ground Clearance | 5.1 in |
| | 1 | | | Curb Weight | 3,374 lb |
| | Transmission | Four-speed automatic Electronically Controlled Transmission with intelligence (ECT-i). Overdrive fourth gear, dual shift programs, engine/transmission network- | | Fuel-tank Capacity | 18.5 gallons |
| | | | | Trunk Capacity | 14.3 cubic feet |
| | | ing, lockup torque converter. | | Headroom | 37.8/36.6 in (front/rear) 36.5/35.8 in (front/rear) with available |
| | Drive Wheels | Front | | | moonroof |
| | Final Drive Ratio | 3.72:1 | | Legroom | 43.5/33.1 in (front/rear) |
| | | | | Shoulder Room | 56.1/55.1 in (front/rear) |



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| Suspension | Front: Independent, MacPherson struts, coil springs, gas- pressurized shock absorbers, front lower L-arms, stabilizer bar. Anti-dive geometry. |
|--------------------------|---|
| | Rear: Independent, MacPherson struts, coil springs, gas- pressurized shock absorbers, dual links, stabilizer bar. Anti-dive geometry. |
| Steering | Vehicle-speed-sensing, progressive power-assisted rack- and-pinion. 2.7 turns, lock to lock. |
| Brakes | Four-wheel power-assisted discs, with four-sensor, three channel Anti-lock Braking System (ABS). 10.8-in vented (front), 11.3-in solid (rear) discs. |
| Wheels | 15 x 6.0-in alloy wheels |
| Original Equipment Tires | Summer Bridgestone Potenza RE88 BW TL P205/65R15 92V (Code: 002-852) or Summer Goodyear Eagle GA P205/65R15 92V (Code: 113- 377-440-00) or All-Season Dunlop SP-Sport D80 V4 P205/65R15 92V (Code: 0253-50). Full-size spare with steel wheel. |

1996 LEXUS **ES** Specifications (Continued)

| PERFORMANCE | | | | |
|-------------------------|---|---------------------------|--|--|
| | 0-60 MPH Acceleration | 8.7 seconds ¹ | | |
| | 1/4-Mile Acceleration | 16.7 seconds ¹ | | |
| | Top Track Speed | 130 mph ¹ | | |
| | Estimated Fuel Consumption | 20/28 mpg city/highway² | | |
| | Aerodynamic Drag Coefficient | 0.32 | | |
| | Turning Circle (curb-to-curb) | 36.7 ft | | |
| | | | | |
| TOTAL UNITS PRODUCED | | | | |
| | Total | 40,735 | | |
| | | | | |
| DISCLAIMERS | | | | |
| | ¹ Performance capacity figures are for comparison only and were obtained with prototype vehicles by professional drivers using special safety equipment and procedures. Do not attempt. | | | |
| | ² Actual mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between 17 and 23 mpg in the city and between 24 and 34 mpg on the highway. (See www.fueleconomy.gov.) | | | |

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1996 LEXUS **ES** Original Pricing and Options

| | er's Suggested ice (MSRP) ³ |
|---|---|
| | ice (MSRP) ³ |
| <u>Retail Pri</u> | |
| 9000 ES 300 Luxury Sports Sedan \$ | 32,895 |
| 9010 ES 300 Luxury Sports Sedan, equipped with CA/NY Emissions | 32,895 |
| Options | |
| CW Chrome Wheels | 1,700 |
| DC Remote 6-CD Auto-Changer | 1,050 |
| FK Chrome Wheels with All-Season Tires | 1,700 |
| FT All-Season Tires No | o Charge |
| HH Heated Front Seats, requires LA | 420 |
| LA Leather Trim Package | 1,300 |
| SR Power Moonroof | 950 |
| KH COACH® Edition, includes COACH Edition Leather Trim Seats and Headrests featuring the COACH Logo, Wood Door Trim, Special Front Center Armrest, Remote 6-CD Auto-Changer, Power Moonroof, Special Wheels, Black Nickel Emblems, and | |
| Select Colors | 3,000 |
| SE Luxury Package, includes Leather Trim Package, Remote 6-CD Auto-Changer, and Power Moonroof | 2,000 |
| SF Luxury Package, includes all of SE, plus Chrome Wheels | 3,000 |
| SJ Luxury Package, includes all of SE, plus Chrome Wheels and All-Season Tires | 3,000 |

³The vehicle MSRP at launch included Delivery, Processing, and Handling fee. The Delivery, Processing, and Handling Fee was based on the value of the processing, handling and delivery services provided by Lexus and Lexus' overall pricing strategy. Federal, state, and local taxes, and advertising fees, if any, were additional. Prices included predelivery services. Suggested prices: These guidelines were provided by Lexus. The dealer was free to establish its own selling price, margin, or profit level.

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Color information courtesy of BASF Corporation.

1996 LEXUS **ES** Colors