

SCORPIO '89

GERMAN PERFORMANCE
YOU CAN BE COMFORTABLE WITH.





Scorpio in Strato Silver Metallic.
Some features shown may be optional.
See features page 18.



Scorpio interior with optional Raven leather. Other features shown may also be optional. See features page 18.

INDULGE YOURSELF IN ONE OF THE MOST COMFORTABLE STRETCHES ON THE AUTOBAHN

This is where the designers of Scorpio pulled out all the stops. This is where they set out to erase the notion that a functional environment must be cold and uninviting.

The needs of driver and front passenger are attended to with anatomically designed sport seats. Each has thick side and thigh bolsters for good lateral support. There are power adjustments for fore, aft, up or down movements and a power recline feature, as well. There's even an adjustment that allows you to fine tune support for your lower back.

Scorpio may well be the first German sedan you'll want to test drive from the back seat, too. Accommodations here are strictly first class.

For starters, rear seat passengers have the luxury of impressive legroom. With the front seats all the way back on their tracks, rear seat passengers still enjoy more than



Scorpio interior with Raven cloth.

three feet of legroom.

And Scorpio's contoured rear seats go an extra measure to provide comfort — the seatbacks recline electrically. It's a thoughtful degree of attention rear seat occupants seldom receive.

The rear seatback is split 60/40. Each side has its own recline control and is adjusted independently of the other side. The left and right side rear seats also have four-way manually adjustable headrests.

Luxurious cloth upholstery is standard on Scorpio. A supple leather upholstery is available as part of the optional touring package.

With a great deal of thought and planning, designers took Scorpio

beyond fulfilling your obvious needs.

They gave it an unexpected level of versatility to accommodate active life-styles.

They realized there are times when you want to carry more than just people. So, they designed the 60/40 split seatback to fold forward (either section or both) and essentially extend the trunk space clear into the back seat. With the rear seat up, you've got 19.7 cubic feet of cargo space (trunk only). With the entire rear seatback folded flat, the area increases to a healthy 37.2 cubic feet. And Scorpio's hatchback design allows easy access to all of this space. ■

THE BALANCE OF POWER SITS FIRMLY WITH THE DRIVER

For all of the great attention to comfort and luxury, Scorpio is still first and foremost a performance sedan. And as such, it pays special attention to the person behind the steering wheel.

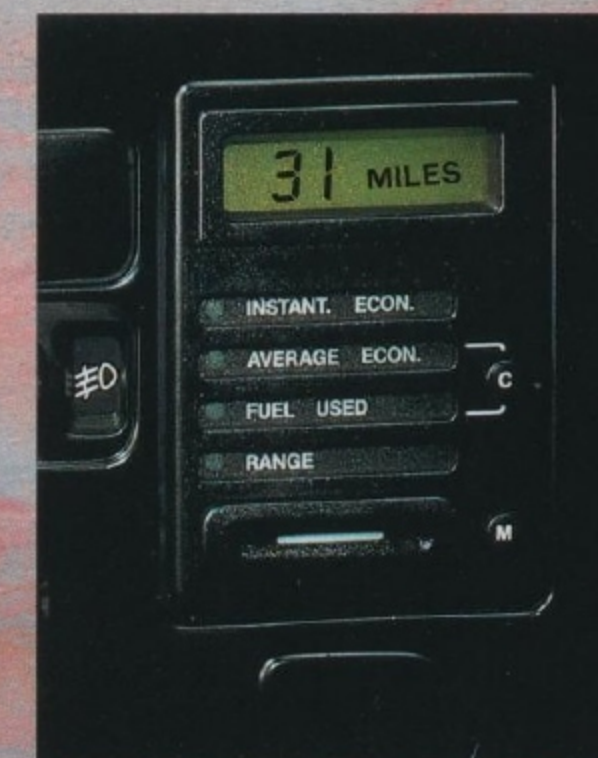
It's obvious the first time you take the driver's seat. All instrumentation is clearly in view; all controls are comfortably within reach.

Achieving that was no simple task. The science of ergonomics was the guiding influence. Ergonomics is the study of the interaction between people and the work environment. It strives for both comfort and efficiency.

The influence of ergonomics is visible in many of the thoughtful little touches that surround the driver.



Electronic AM/FM stereo with cassette features Dolby[®] power amplifier and six speakers.



Optional fuel computer.

For instance, not just the wheel, but the entire steering column is adjustable in four ways. You can telescope it in or out for reach and up or down for height to achieve your most comfortable driving position. And as it moves, the control



Control stalks adjust with steering column. stalks for the directionals, high beams and wipers/washer move along with it.

The speed control switches are neatly integrated into the center of the steering wheel. They serve as another excellent example of how ergonomics benefits the driver. The location and shape of the switches (one end raised, the other recessed) allow the driver total control of the system (on/off, set speed/accelerate, coast/resume speed) strictly by feel.

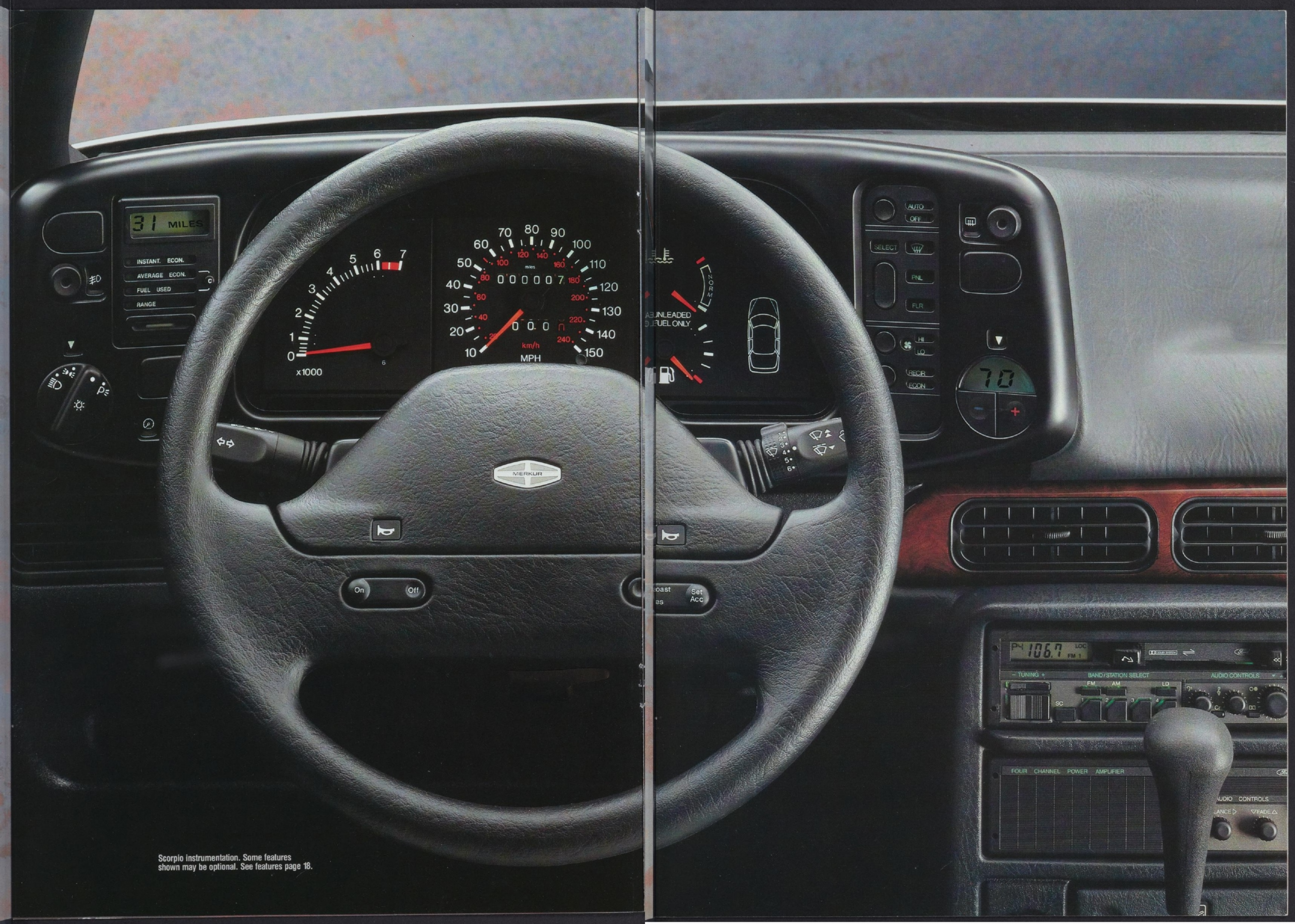
This means that even at night, the

driver's eyes don't have to leave the road to locate or operate the system.

Scorpio possesses all of the amenities essential for a desirable style of living. It has power door locks, power windows, power seats front and rear, heated electrically adjustable outside mirrors, six-speed variable wipers, AM/FM stereo radio with cassette and four-channel amplifier, electronic automatic climate control and optional heated front seats. Its rear windshield wiper is even set to go on automatically when you select reverse gear while the front windshield wipers are in operation. It's just one of the many thoughtful touches of Scorpio. ■



Electronic automatic climate control.



31 MILES
INSTANT. ECON.
AVERAGE ECON.
FUEL USED
RANGE

0 1 2 3 4 5 6 7
x1000

70 80 90 100 110 120 130 140 150
0 100 200 300 400 500 600 700
0 0 0 0 0 0 7
km/h MPH

AB INLEADED
D FUEL ONLY

AUTO
OFF
SELECT
PNL
FLR
HI
LO
REGR
ECON

70
+
-

P4 106.7 LOC
FM 1
- TUNING + BAND/STATION SELECT AUDIO CONTROLS
FM AM LD
SC 1 2 3 4
FOUR CHANNEL POWER AMPLIFIER
AUDIO CONTROLS
BANCE > < FADE Δ

Scorpio instrumentation. Some features shown may be optional. See features page 18.

A SHAPE THAT
ACTUALLY BENDS THE AIR
IN YOUR FAVOR

It was in West Germany, inside one of the largest, most advanced wind tunnels that the shape of Scorpio was determined.

With wind speeds up to 186 mph generated by blades over 20 feet tall, engineers fine tuned the shape of Scorpio to manage the flow of air over, under and around the car.

The result is an aerodynamically efficient shape that improves fuel economy,* reduces wind noise and improves handling at highway speeds.

*See EPA statement at back of brochure.



Scorpio in Black.
Some features shown may be optional.
See features page 18.

BRAKES THAT HELP KEEP THE WET FROM GETTING WILD

The last thing you want from a braking system is excitement. In fact, there are times when you hope applying the brakes will remove a fair measure of "excitement" from your life.

Scorpio's Anti-lock Brake System (ABS) with four-wheel discs is designed to help provide you with an extra measure of control in certain braking situations.

During hard braking on wet or ice-slick pavement, ABS can help you obtain straight, controlled stops in up to 40 percent less distance. It can also help you maintain steering ability during hard braking.

The key to ABS is that it doesn't allow the wheels to lock. No matter how hard the driver stomps on the

brake pedal. No matter how slick the pavement.

A microprocessor controls the pressure to the brakes to keep the wheels at the threshold of lockup — it is there that maximum braking efficiency is achieved and steering



Sensors monitor wheel rotation and feed information to the ABS microprocessor.

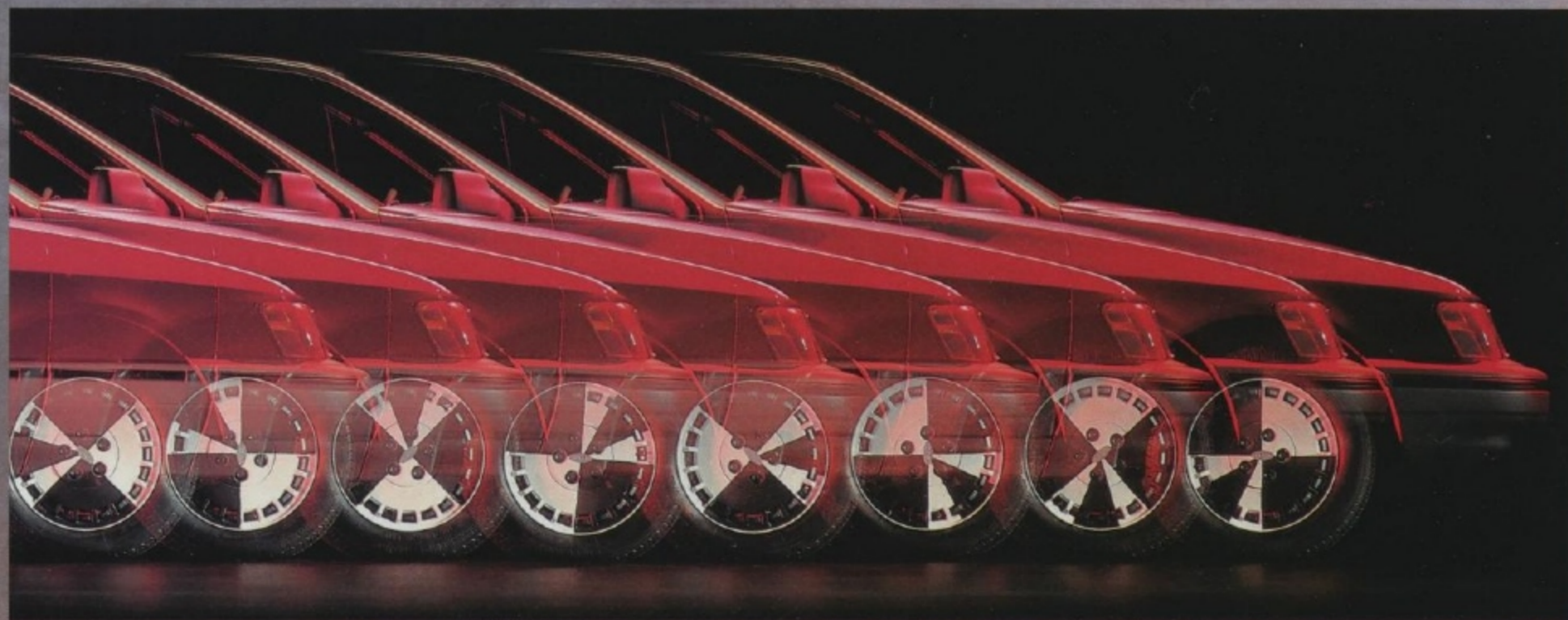
ability is retained.

There are two facts you must be aware of to appreciate how ABS works. First, on pavement, a locked, sliding wheel requires greater stopping distance than a wheel held at the threshold of lockup. Secondly, when the front wheels are locked and sliding, turning the steering

wheel will have no effect upon vehicle direction. A wheel must be rotating (to generate lateral force) for steering to occur.

With ABS, just as a wheel is about to lock, ABS reduces braking effort for an instant, thus allowing the wheel to rotate, and immediately reapplies effort. During hard braking, ABS does this up to 12 times a second. The driver feels this action only through a rapid pulse-like vibration in the brake pedal.

Of course, ABS cannot compensate for irresponsible driving behavior such as driving too fast for road conditions. It is designed specifically to help you achieve straight, controlled stops and help you steer around an obstacle while applying maximum braking effort.



Scorpio's anti-lock brakes prevent wheel lockup by changing brake pressure up to 12 times a second.

THE ATTRIBUTES OF A GREAT ATHLETE

Success for any athlete is found in the ability to combine skills such as balance, power and coordination, and apply them to a specific task.

Consider Scorpio an athlete for the road. For it is not any one thing that makes it a great road car, but rather an intricate blending, balancing and fine tuning of key elements.

It starts with Scorpio's front-engine/rear-wheel drive layout. It was chosen over front-wheel drive because Scorpio's designers preferred the more sporting handling characteristics inherent with rear-wheel drive.



Independent rear suspension.

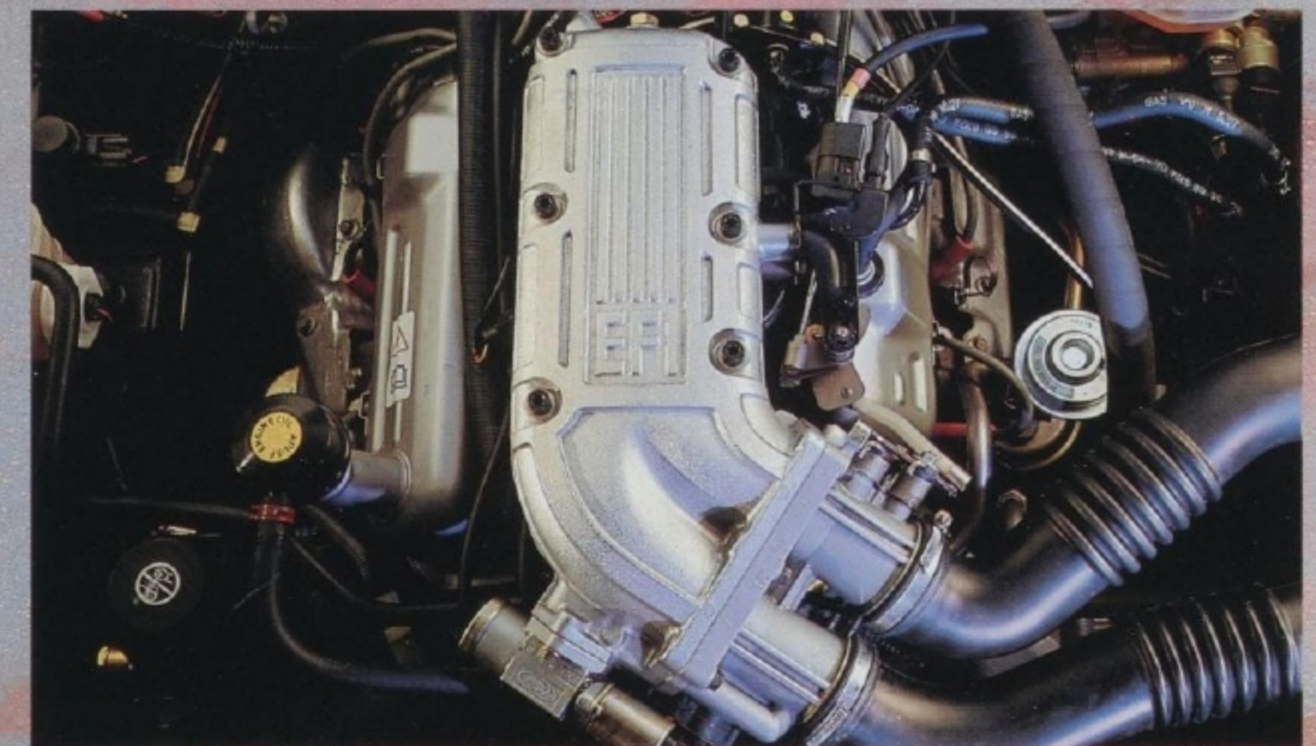
The front engine/rear-wheel drive arrangement yielded an immediate benefit in balancing weight front to rear. While most front-wheel drive cars have at least 60 percent of their weight over the front wheels, Scorpio achieves a more even distri-

bution of weight: 52 percent front, 48 percent rear.

For power, Scorpio responds with a refined 2.9-liter, 144-horsepower V-6 engine. With multi-port fuel injection and twin throttle design, this German-built V-6 delivers a wide torque band for excellent driveability in both city and highway situations.

EEC-IV, one of the world's most advanced electronic engine control systems continuously monitors and fine tunes the engine for optimum operating efficiency.*

Scorpio moves in smooth fluid movements. Its suspension is independent at all four wheels and has been finely tuned and engineered to achieve outstanding ride and handling qualities. It benefits from Ford of Europe's more than 50 years of racing experience.

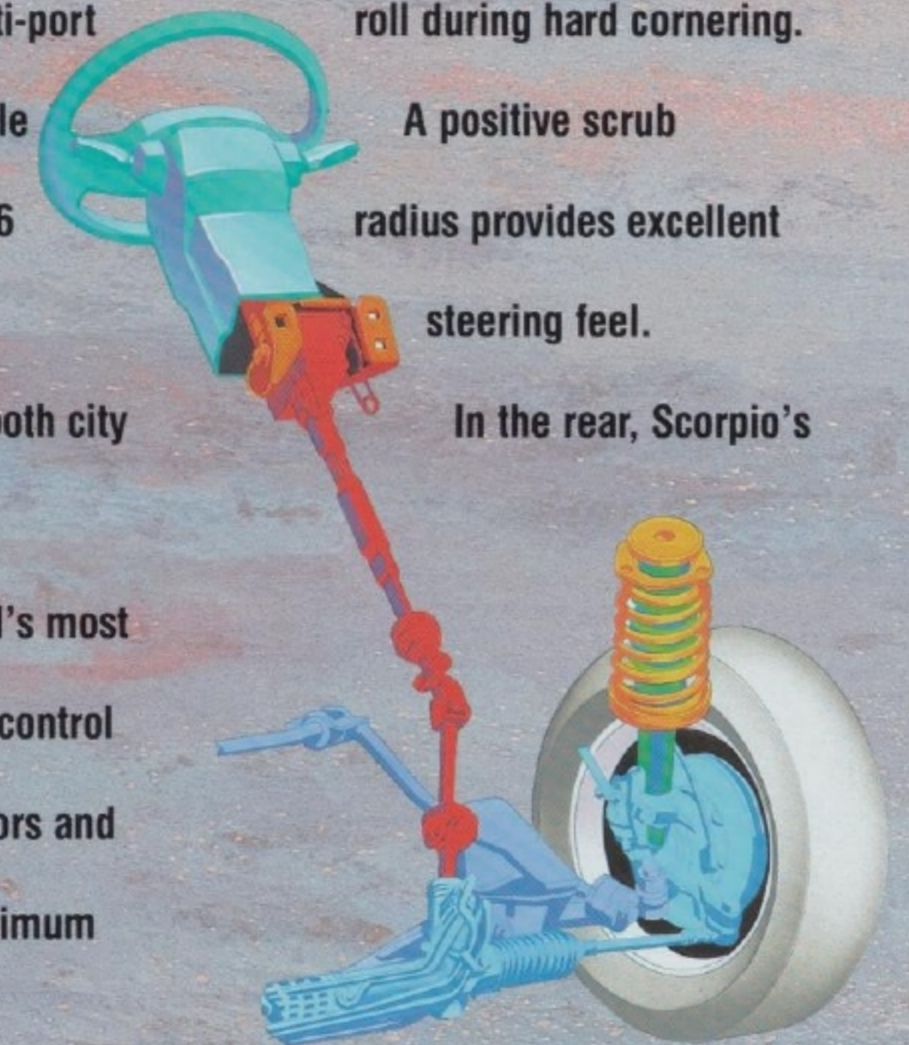


Scorpio's 2.9-liter V-6 features EEC-IV, one of the world's most advanced electronic engine control systems.

In front, Scorpio has MacPherson struts, linear-rate coil springs and a substantial 27mm stabilizer bar to help reduce body roll during hard cornering.

A positive scrub radius provides excellent steering feel.

In the rear, Scorpio's



MacPherson strut front suspension and variable ratio power-assisted rack-and-pinion steering.

independent suspension features semi-trailing arms pivoted slightly to the transverse axis for optimum power-on/power-off characteristics and minimum camber change. There are also linear-rate coil springs and a 16mm stabilizer bar.

*See EPA statement at back of brochure.

IT'S GREAT THOUGHT AND ATTENTION TO DETAIL THAT REALLY MAKES THE DIFFERENCE

One of the most captivating aspects of Scorpio is the great thought and attention to detail that went into its design. It's there in so many of the little features so easily taken for granted. Like power window controls which are lighted at night for easy access, or a radio antenna which is hidden in the rear windscreen for maximum protection from damage. There's even wiring that is wrapped in fabric at critical points to help prevent squeaks.

SOMETIMES THERE'S NO SUBSTITUTE FOR STRENGTH.

Scorpio has a very strong central passenger compartment structure with crumple zones front and rear to help absorb impact forces in front and rear collisions.

CRAFTSMANSHIP AND COMPUTER TECHNOLOGY SIDE BY SIDE.

In Scorpio, computer-controlled technology and traditional craftsman-

ship are combined to encourage the highest standards of manufacturing quality. The Ford Niehl plant in Cologne, West Germany, which builds the Scorpio, underwent a multi-million dollar investment program aimed specifically at improving quality and efficiency. The key to this high quality strategy has been the installation of advanced manufacturing tools. More than 160 robots are used in the assembly of Scorpio.

THE PRIVILEGES OF OWNERSHIP

Scorpio possesses thoughtful touches that go beyond the vehicle itself. Like the convenience of a free loaner car to use if your Scorpio is in for service.* There's help if you need it on the road, too with Road-Care,* a Ford Auto Club Program that provides everything from emergency road tow reimbursement to custom trip routing and up to \$500 emergency travel expense reimbursement. And much more.

A COMFORTING WARRANTY

Scorpio comes with a 6-year/

60,000-mile limited major component powertrain warranty. Certain restrictions and a deductible apply.

Ask your dealer for a copy of this limited warranty.

BEGIN THE ROMANCE IN EUROPE

There's no better way to acquaint yourself with Scorpio than to take delivery in Europe. This convenient program includes everything you will need to drive in Europe: Three weeks' insurance coverage, registration and European license plates. When your trip is over, there are 19 cities in Europe where you can leave your Scorpio for shipment back to your local Lincoln-Mercury dealer.

EVEN GUARANTEED RESALE

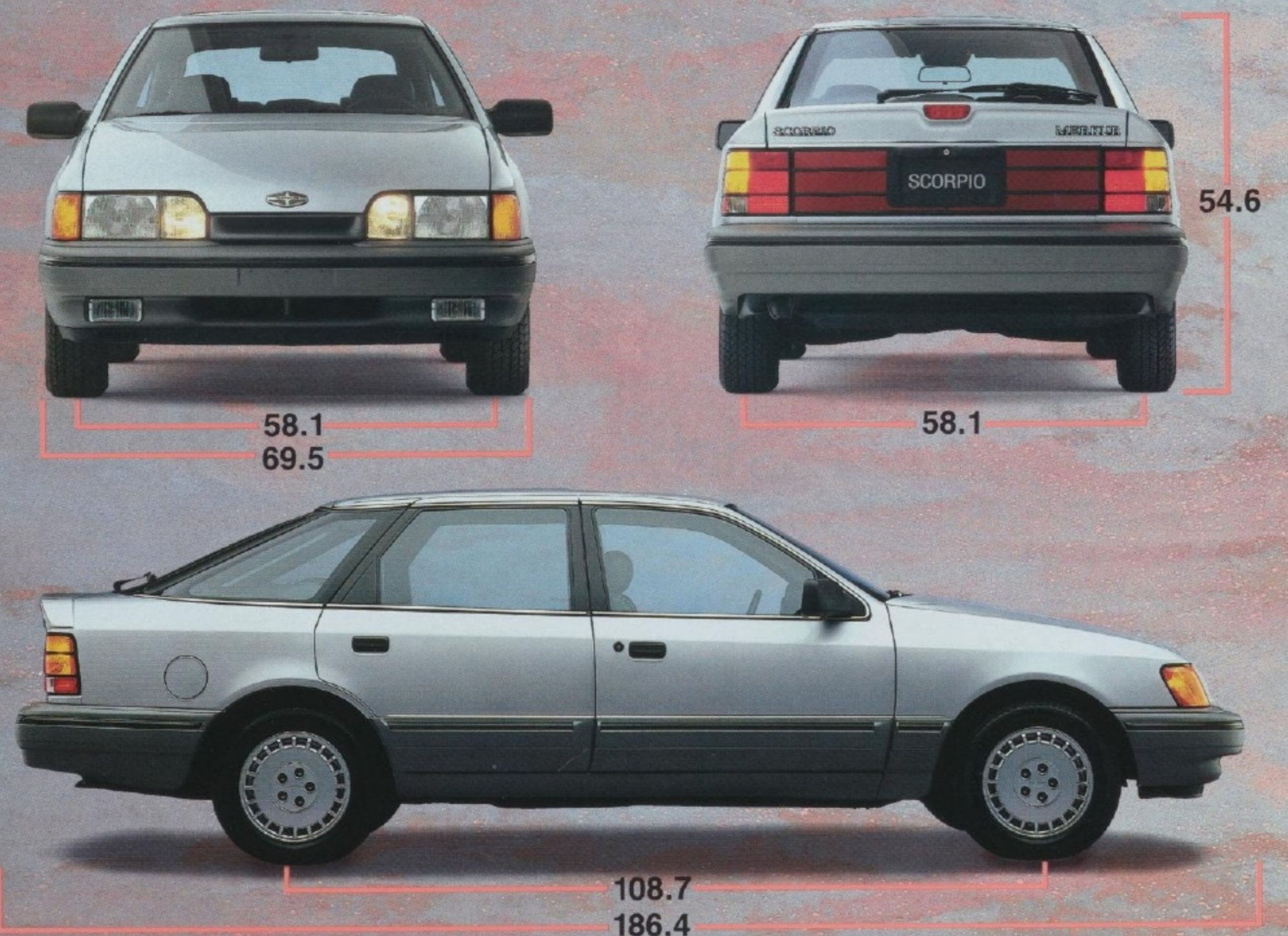
We've even made plans for the time when you're ready to part with your Scorpio. It's called the Guaranteed Resale Program.* It helps to ensure the highest value on your Scorpio at trade-in time.

*Certain restrictions apply. Ask your dealer for a copy of this program.

1989 SCORPIO SPECIFICATIONS

Vehicle type: five-passenger, four-door hatchback sedan

DIMENSIONS		Curb weight (lb.)	
Wheelbase (in.)	108.7		3244 ^a
Track (in.) front	58.1	Weight distribution F/R (%)	52/48
	rear	Fuel capacity (gal.)	16.9
Length (in.)	186.4	Engine oil capacity (qt.)	4.5
Width (in.)	69.5	Cargo space (cu. ft.) rear seatback up	19.7
Height (in.)	54.6	rear seatback down	37.2
<small>a With automatic transmission</small>			
ACCOMMODATIONS			
Headroom (in.) front	38.5 ^b	rear	37.6 ^b
Legroom (in.) front	41.3 ^c	rear	38.6 ^d
Hiproom (in.) front		55.6	
Shoulder room (in.) front		56.4	
rear		46.3	
rear		56.4	
ENGINE			
Layout		front engine, rear drive	
Type		60 degree V-6 with EEC-IV engine controls	
Displacement (liters/cu. in.)		2.9/178.9	
Bore & stroke (mm/in.)		93.0 x 72.0/3.66 x 2.83	
Compression ratio		9.0:1	
Horsepower @ rpm (SAE net)		144 @ 5500	
Torque @ rpm (lbs.-ft. SAE net)		162 @ 3000	
Fuel delivery		multi-port electronic fuel injection	
Fuel requirement, auto trans.		.87 octane unleaded minimum	
manual trans.		.92 octane unleaded minimum	
Lbs./hp.		22.5:1	
DRIVETRAIN			
Transmission type		5-speed manual	
		4-speed auto	
Gear ratios I		3.36:1	
II		1.81:1	
III		1.26:1	
IV		1.00:1	
V		0.83:1	
axle ratio		3.64:1	
I		2.47:1	
II		1.47:1	
III		1.00:1	
axle ratio		3.64:1	
CHASSIS			
Body		unit construction with welded stamped-steel panels	
Suspension front		independent with MacPherson struts, lateral links, coil springs, 27mm stabilizer bar	
rear		independent with tubular subframe, semi-trailing arms, coil springs, 16mm stabilizer bar	
Steering type		variable-ratio power-assisted rack-and-pinion	
Overall ratio		12.43:1	
Turns, lock to lock		2.7	
Turning circle, curb to curb (ft.)		34.1	
Brakes		Anti-lock Brake System (ABS)	
front		10.2-inch power-assisted ventilated disc	
rear		10.0-inch power-assisted disc	
Wheels		15 x 6 inch cast-aluminum alloy	
Tires		205/60HR15 Pirelli P6 steel-belted radial tires	



SELECTED STANDARD FEATURES

FUNCTIONAL

- 5-speed overdrive manual transmission (Late availability)
- Variable ratio power-assisted rack-and-pinion steering
- Power-assisted four-wheel disc brakes with ABS
- HR-rated Pirelli P6 steel-belted radial tires
- Cast-aluminum alloy wheels
- Fog lamps
- Full analog instrumentation: speedometer, tachometer, fuel gauge and coolant temperature gauge
- Indicator lights for Anti-lock Brake System, oil pressure, high beam, ignition system, handbrake/brake failure, low coolant, low fuel, high engine coolant temperature, low washer fluid and front and rear brake pad wear
- Graphic information module with warning lights for door/liftgate ajar, bulb outage, possible road-icing conditions, and safety belt usage
- Six-speed variable intermittent windshield wipers
- 16.9-gallon fuel tank
- 15-inch mini spare tire

EXTERIOR

- Integral halogen headlamps, parking lamps and turn indicators/side marker lamps
- Five-mph polyurethane front and rear bumpers
- Polycarbonate bodyside protection cladding
- Tinted glass

CONVENIENCE

- Electronic AM/FM stereo cassette radio with 12-station memory, Dolby[®] and power amplifier with six speakers
- Integral backlite radio antenna
- Electronic automatic climate control system
- Speed control
- Power windows
- Power central door locks
- Remote electric fuel door release
- Footwell courtesy lights with time delay
- Overhead console with courtesy light, dual map lights, and digital clock with month/date, elapsed time and ambient outside temperature
- Rear overhead console with courtesy light and dual map lights
- Headlamp delay function (45 seconds)
- Electrically adjustable heated outside rearview mirrors
- Electric rear window defroster
- Rear window wiper with reverse gear interlink and window washer

INTERIOR

- Cloth upholstery
- Power adjustable front bucket seats with power reclining seatbacks and manually adjustable lumbar supports
- Four-way manually adjustable front and rear headrests
- 60/40 split fold-down rear seat with power recline feature
- Four-way adjustable steering column
- Front and rear center armrest
- Front and rear three-point safety belts and rear center seat lap belt
- Side window demisters
- Illuminated passenger-side visor vanity mirror
- Center console
- Authentic burl walnut wood appliqué on right side of instrument panel
- Map pockets on backs of front seats
- Front door storage bins
- Cargo compartment tie-downs

WARRANTY

Scorpio is protected by 6-year/60,000-mile major component coverage and 6-year/100,000-mile corrosion coverage. Restrictions and deductible apply. Ask to see a copy of this limited warranty at your Lincoln-Mercury dealer.

OPTIONS

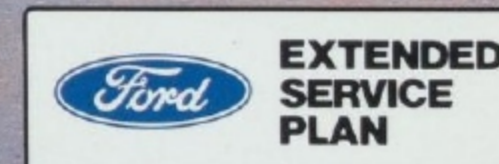
- 4-speed automatic overdrive transmission
- Power tilt/slide screened moonroof
- Heated front seats
- Touring Package:
 - Leather upholstery
 - Fuel computer
 - Power tilt/slide screened moonroof

EXTERIOR AND INTERIOR COLORS

- Black with Raven interior
- Diamond White with Spice Brown interior
- Burgundy Red with Raven Interior
- Brabazon Metallic with Spice Brown interior
- Nautilus Gray Metallic with Raven interior
- Strato Silver Metallic with Raven interior
- Magenta Red Metallic with Raven interior
- Gitane Blue Metallic with Raven interior
- Sand Gold Metallic with Spice Brown interior
- Antique Bronze Metallic with Spice Brown interior

Interior colors also available in leather upholstery

SERVICES



The Ford Extended Service Plan (Ford ESP) provides added low cost repair protection that builds on your basic Scorpio warranty. The number of additional covered components depends on which specific coverage plan you choose. Each plan—Ford ESP BASE, Ford ESP PLUS, Ford ESP TOTAL—also provides towing and rental car reimbursements on covered repairs. Ask your dealer for complete details on the Ford Extended Service Plan.



Participating Lincoln-Mercury dealers offer to guarantee their service work on your Scorpio for as long as you own it. This Lifetime Service Guarantee means that you pay for a covered repair only once. If it ever has to be fixed again, the repairing dealer will fix it free. Free parts. Free labor. And it doesn't matter where the car was purchased. Ask your dealer to show you a copy of this limited warranty.

PAID REPAIR PROGRAMS AFTER THE WARRANTY PERIOD.

Sometimes Ford Motor Company offers adjustment programs to pay all or part of the cost of certain repairs. These programs are intended to assist owners and are in addition to the warranty or to required recalls.

TECHNICAL SERVICE BULLETINS.

All vehicles need repairs during their lifetime. Ford issues Technical Service Bulletins (TSBs) and easy-to-read explanations describing unusual engine or transmission conditions which may lead to costly repairs. They also describe the recommended repairs and give new repair procedures. Often a repair now can prevent a more serious repair later.

Ask Ford Motor Company or a Lincoln-Mercury dealer about Ford-paid repair programs and TSBs relating to your Scorpio.

To get copies of materials for your Scorpio, call Ford toll-free at 1-800-241-3673.

In Alaska or Hawaii, call 1-800-241-3711.

In Georgia, call 1-800-282-0959.

You can also write Ford at Ford Customer Information Service, Post Office Box 95427, Atlanta, GA 30347. Please include your name, address, vehicle make, model and year, and engine and transmission type.

IS LEASING FOR YOU?

There may be considerable advantages in leasing a new Scorpio.

Leasing can free up your capital and may reduce your monthly cash outlay. If the car is used for business, record-keeping may be simplified. A Lincoln-Mercury Dealer Leasing Association member can help design a lease program that is exactly right for you.

REGARDING THIS CATALOG...

Specifications and descriptions used were in effect when this publication was approved for printing.

Lincoln-Mercury reserves the right to discontinue options at any time, or change specifications, equipment or designs without notice and without incurring obligation. Standard and optional equipment listed is subject to change. Some features described are optional at extra cost. Some options are required in combination with other options. Availability of some features may be subject to a slight delay.

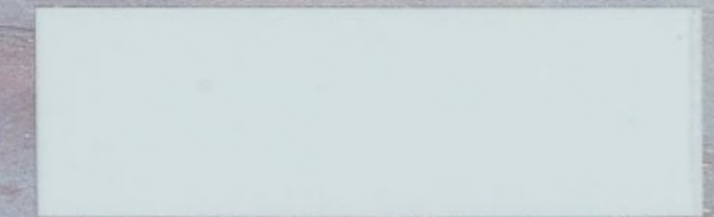
Refer to the Scorpio owner's manual for specific service requirements and added operations related to severe service applications.

1989 EPA estimates were not available at publishing time. Scorpio, however, should earn good mileage figures in the new EPA Gas Mileage Guide. See your dealer for the latest figures.

EXTERIOR COLORS



BLACK



DIAMOND WHITE



BURGUNDY RED



BRABAZON METALLIC



NAUTILUS GRAY METALLIC



STRATO SILVER METALLIC



MAGENTA RED METALLIC



GITANE BLUE METALLIC



SAND GOLD METALLIC



ANTIQU BRONZE METALLIC



IMPORTED FROM GERMANY FOR
SELECT LINCOLN-MERCURY DEALERS.