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VEHICLE DESCRIPTION

FOCUS

2012 4-DR SDN S
 5-PASSENGER
 2.0L I4 GDI ENGINE
 6-SPD AUTO TRANSMISSION

EXTERIOR
 BLACK
 INTERIOR
 CHARCOAL BLACK CLOTH SEATS

CL 220

PRICE INFORMATION

Manufacturer's Suggested Retail Price

STANDARD VEHICLE PRICE **\$16,500.00**

INCLUDED ON THIS VEHICLE
 EQUIPMENT GROUP 100A

OPTIONAL EQUIPMENT

6-SPD AUTO TRANSMISSION	1,095.00
50 STATE EMISSIONS	NO CHARGE
PZEV EMISSIONS	NO CHARGE
TOTAL OPTIONS	1,095.00

TOTAL VEHICLE & OPTIONS 17,595.00
DESTINATION & DELIVERY 795.00

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- 15" STEEL WHEELS WITH COVERS
- HALOGEN HEADLAMPS
- DOOR HANDLES - BLACK
- GRILLE - BLACK WITH CHROME SURROUND

INTERIOR

- AM/FM STEREO SINGLE CD/MP3
- AUXILIARY AUDIO INPUT JACK
- AIR CONDITIONING
- DUAL SUNVISOR/MIRRORS
- CENTER CONSOLE W/STORAGE
- MANUAL DRIV SEAT - 4-WAY
- MANUAL PASS SEAT - 2-WAY
- TILT/TELESCOPE STR COLUMN
- ICE BLUE™ LIGHTING
- 2ND ROW FOLD FLAT SEATING

FUNCTIONAL

- ADVANCETRAC W/ESC

- EASY FUEL CAPLESS FILLER
- MIRRORS - POWER OPERATED, MANUAL FOLDING, BLACK
- POWER OUTLET, 12V
- POWER LOCKS W/ REMOTE KEYLESS ENTRY

SAFETY/SECURITY

- ANTI-LOCK BRAKING SYSTEM
- DRIVER/PASSENGER AIR BAGS
- SIDE AIR BAGS/CURTAINS
- CHILD SAFETY REAR DR LOCKS
- LATCH CHILD SAFETY SYSTEM
- SECURILOCK/PASS ANTITHEFT
- TIRE PRESSURE MONITOR SYS
- PERSONAL SAFETY SYSTEM

WARRANTY

- 3YR/36,000 BUMPER / BUMPER
- 5YR/60,000 POWERTRAIN
- 5YR/60,000 ROADSIDE ASSIST

EPA Fuel Economy Estimates

CITY MPG

28

Expected range for most drivers
 23 to 33 MPG

HIGHWAY MPG

38

Expected range for most drivers
 31 to 45 MPG

Estimated Annual Fuel Cost

\$1,454

based on 15,000 miles at \$3.00 per gallon

Combined Fuel Economy

This Vehicle

31

14 41

All Compacts

Your actual mileage will vary depending on how you drive and maintain your vehicle.



This vehicle qualifies for auto insurance discounts, call 1-866-367-3131 or visit www.fordautoinsurance.com for availability in your state.

TOTAL MSRP

\$18,390.00

GOVERNMENT SAFETY RATINGS

Frontal Crash	Driver Passenger	Not Rated
		Not Rated

Star ratings based on the risk of injury in a frontal impact. Frontal ratings should ONLY be compared to other vehicles of similar size and weight.

Side Crash	Front seat	Not Rated
	Rear seat	Not Rated

Star ratings based on the risk of injury in a side impact.

Rollover **Not Rated**

Star ratings based on the risk of rollover in a single vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA).

www.safercar.gov or call 1-888-327-4236



See the FREE Fuel Economy Guide at dealers or www.fueleconomy.gov



SOLD TO	ONE	DEALER NO.	METHOD OF TRANSP. CONVOY
	CP4G		ITEM #: 44-9600 O/T 2
SHIP TO (IF OTHER THAN SOLD TO)	TWO	1FAHP3E2XCL220 	
SHIP THROUGH	FINAL ASSEMBLY POINT MICHIGAN ASSEM	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above. BH092 N RA 2X 225 000564 08 09 11	



EXTENDED SERVICE PLAN

Ford Extended Service Plan is the only service contract backed by Ford and honored at all Ford and Lincoln Mercury Dealers. Ask your dealer for prices and additional details or see our website at www.ford-esp.com.



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09/21/2011

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In addition to the government's crash test ratings, the Insurance Institute for Highway Safety (IIHS) has awarded this vehicle the following ratings:

IIHS Ratings

2011 Top Safety Pick Award Winner

Frontal Offset	GOOD
Side Impact	GOOD
Rear Impact	GOOD
Roof Strength	GOOD

The Institute rates vehicles Good, Acceptable, Marginal, or Poor based on performance.



Drive one.

1FAHP3E2XCL220



TO BE REMOVED
BY CUSTOMER ONLY