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- Ford Sponsored Auction Sales Calendar
- Auction Run Lists
- Vehicle Condition Reports
- Window Labels
- Auction Prices
- VIN Guides
- Automotive Remarketing Services (ARS)
- Links to other key industry websites
  - Including Ford QUIC – [www.fordquic.com](http://www.fordquic.com)
- Vehicles offered for sale 24/7/365



### North American Fleet, Lease & Remarketing Operations

Marketing, Sales and Service, Regent Court Building  
16800 Executive Plaza Drive, Dearborn, Michigan 48126

## 2020 VIN GUIDE

Your Guide for 2020 Vehicle Identification

### How To Use:

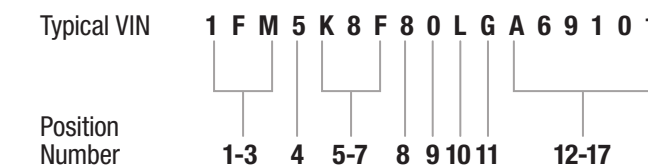
Here is your 2020 guide to interpreting universal Vehicle Identification Numbers (VIN). This vehicle information applies to 2020 models only.

For previous model VIN information, check sources at your local dealerships or log on to: [www.remarketing.dealerconnection.com](http://www.remarketing.dealerconnection.com)

The VIN data provided is preliminary and prepared for the exclusive use of Ford and Lincoln dealers.

### Example:

Universal Vehicle Identification Numbers (VIN) have 17 "positions." There is a number or a letter in each position.



Positions	1-3	World Manufacturer Identifier
Position	4	Restraint System Type
Positions	5-7	Make, Car Line, Series, Body Type
Position	8	Engine Type - Displacement, Cylinders, Fuel Type, Manufacturer and Horsepower
Position	9	VIN Check Digit (0-9 or X)
Position	10	Vehicle, Model Year
Position	11	Plant or Manufacturer
Positions	12-17	Numerical Sequence Number Identifier



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FORD VEHICLE REMARKETING

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- View condition reports, window labels, vehicle images and purchase at [www.fordquic.com](http://www.fordquic.com)
- Visit [www.remarketing.dealerconnection.com](http://www.remarketing.dealerconnection.com) for all your Ford Remarketing needs

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Phone: 916-991-5555  
Fax: 916-991-5905

**Manheim Southern California**  
Fontana, California  
Phone: 909-822-2261  
Fax: 909-854-2215

### COLORADO

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Aurora, Colorado  
Phone: 303-343-3443  
Fax: 303-343-2318

### FLORIDA

**Manheim Ft. Lauderdale**  
Davie, Florida  
Phone: 954-791-3520  
Fax: 954-453-8435

**Manheim Tampa**  
Tampa, Florida  
Phone: 800-622-7292  
Fax: 813-248-3442

### GEORGIA

**Manheim Georgia**  
Atlanta, Georgia  
Phone: 404-349-5555  
Fax: 404-349-9951

### HAWAII

**Manheim Hawaii**  
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Phone: 808-840-8900  
Fax: 808-840-8959

### ILLINOIS

**Manheim Chicago**  
Matteson, Illinois  
Phone: 815-806-4222  
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**ADESA Boston**  
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Phone: 508-626-7000  
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**Manheim Detroit**  
Carleton, Michigan  
Phone: 734-654-7100  
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### MINNESOTA

**Manheim Minneapolis**  
Maple Grove, Minnesota  
Phone: 763-425-7653  
Fax: 763-493-0310

### MISSISSIPPI

**Manheim Mississippi**  
Hattiesburg, Mississippi  
Phone: 601-268-7550  
Fax: 601-579-7224

### MISSOURI

**Manheim Kansas City**  
Kansas City, Missouri  
Phone: 816-452-4084  
Fax: 816-459-2612

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**ADESA Buffalo**  
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### TENNESSEE

**Manheim Nashville**  
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Phone: 615-773-3800  
Fax: 615-773-4850

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**Manheim Dallas - Fort Worth**  
Fort Worth, Texas  
Phone: 817-399-4000  
Fax: 817-399-4251

**Manheim San Antonio**  
San Antonio, Texas  
Phone: 210-661-4200  
Fax: 210-572-6495

**Manheim Texas Hobby**  
Houston, Texas  
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Phone: 801-322-1234  
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Phone: 253-737-2200  
Fax: 253-737-2201



FORD VEHICLE REMARKETING



## 2020 VIN GUIDE

Your Guide for Vehicle Identification

1 F M 5 K 8 F 8 0 L G A 6 9 1 0 1

[www.remarketing.dealerconnection.com](http://www.remarketing.dealerconnection.com)

2020 VIN GUIDE

VIN POSITIONS 1, 2, 3				
VIN CODE	Vehicle Manufacturer	Make	Type	
<b>PASSENGER CARS</b>				
1FA	Ford Motor Company, USA	Ford	Passenger Car	
1LN	Ford Motor Company, USA	Lincoln	Passenger Car	
2LN	Ford Motor Company, Canada	Lincoln	Passenger Car	
3FA	Ford Motor Company, Mexico	Ford	Passenger Car	
3LN	Ford Motor Company, Mexico	Lincoln	Passenger Car	
LVS	Ford Motor Company, China	Ford	Passenger Car	
WFO	Ford Motor Company, Germany	Ford	Passenger Car	
<b>GENERIC TRUCK, BUS, MPV FORMAT</b>				
1FB	Ford Motor Company, USA	Ford	Bus	
1FM	Ford Motor Company, USA	Ford	Multipurpose Passenger Vehicle	
1FT	Ford Motor Company, USA	Ford	Truck (Completed Vehicle)	
2FM	Ford Motor Company of Canada, Ltd.	Ford	Multipurpose Passenger Vehicle	
2LM	Ford Motor Company of Canada, Ltd.	Lincoln	Multipurpose Passenger Vehicle	
5LM	Ford Motor Company, USA	Lincoln	Multipurpose Passenger Vehicle	
MAJ	Ford Motor Company, India	Ford	Multipurpose Passenger Vehicle	
NMO	Ford Motor Company, Europe	Ford	Truck (Completed Vehicle)	
<b>INCOMPLETE VEHICLES</b>				
1FC	Ford Motor Company, USA	Ford	Basic (Stripped) Chassis	
1F6	Detroit Chassis LLC, USA*	Ford	Basic (Stripped) Chassis	
2L1	Ford Motor Company of Canada, Ltd.	Lincoln	Incomplete Vehicle - Limousine	
2LJ	Ford Motor Company of Canada, Ltd.	Lincoln	Incomplete Vehicle - Hearse	
1FD	Ford Motor Company, USA	Ford	Incomplete Vehicle	
5LD	Ford Motor Company, USA	Ford	Incomplete Vehicle - Limousine	

\*Detroit Chassis LLC and MSX International

VIN POSITION 4		RESTRAINT, BRAKE SYSTEM		Restraint Category																
Vehicle Type	Brake System	GWVR Class*	GWVR Range	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
Passenger Car	-	-	-	K	F	B	H													
MPV, Truck	Hyd.	Class A:	Less than 3,000 lbs.																	
Generic Passenger Car Format	Hyd.	Class B:	3,001-4,000 lbs.																	
MPV, Truck	Hyd.	Class C:	4,001-5,000 lbs.			Y	K	A	G	P	C	3								
MPV, Truck	Hyd.	Class D:	5,001-6,000 lbs.			R	Z	L	D	G	P	F	U	S	2	8				
MPV, Truck	Hyd.	Class E:	6,001-7,000 lbs.			B	V	M	E	H	F	J	H	Y	5					
MPV, Truck	Hyd.	Class F:	7,001-8,000 lbs.			B	V	R	P	N	F	J	H	Y	5					
MPV, Truck	Hyd.	Class G:	8,001-9,000 lbs.																	
Truck, Bus	Hyd.	Class G:	8,501-9,000 lbs.	H	C	N	Y	Z											K	L
Truck, Bus	Hyd.	Class H:	9,001-10,000 lbs.	J	D	S	B	7	A											2
Truck, Bus	Hyd.	Class I:	10,001-14,000 lbs.	K	F	W	R	8	V											3
Truck, Bus	Hyd.	Class J:	14,001-16,000 lbs.	L	F	X	T	9												4
Truck, Bus	Hyd.	Class K:	16,001-19,500 lbs.	M	G	A	U	0												5
Truck, Bus	Hyd.	Class L:	19,501-26,000 lbs.	N																6
Truck, Bus	Hyd.	Class M:	26,001-33,000 lbs.	P																
Truck, Bus	Air	Class N:	19,501-26,000 lbs.	W																
Truck, Bus	Air	Class O:	26,001-33,000 lbs.	X																
Truck, Bus	Air	Class P:	33,001-55,000 lbs.	Y																

\*Brake System (only) for buses and incomplete vehicles - GWVR = Class as shown are not applicable \*Hyd. = Hydraulic

RESTRAINT CATEGORY		Restraint Devices and Location	
Code			
1	Manual belts WITHOUT air bags		
2	Manual belts with driver frontal air bag ONLY		
3	Manual belts with driver and passenger frontal air bags		
4	Manual belts with driver and passenger frontal air bags and side inflatable restraint (1st row)		
5	Manual belts with driver and passenger frontal air bags and side inflatable restraint (1st & 2nd row)		
6	Manual belts with driver and passenger frontal air bags and side inflatable restraint (1st, 2nd, & 3rd rows & add'l rows)		
7	Manual belts with driver and passenger frontal air bags and side inflatable restraint (1st & 2nd row) and driver/passenger knee restraints		
8	Manual belts with driver and passenger frontal air bags and side inflatable restraint (1st & 2nd row) and driver knee restraints		
9	Manual belts with driver and passenger frontal air bags and side inflatable restraint (1st, 2nd, & 3rd row) and driver knee restraints		
10	Manual belts with driver and passenger frontal air bags and side inflatable restraint (1st, 2nd, & 3rd row) and passenger knee restraints		
11	Manual Belts with Driver and Passenger Frontal Air Bags and Side Inflatable Restraint (1st, 2nd, & 3rd row) and Passenger Knee Restraint (used for Europe/Russia Explorer only)		
12	Manual Belts with Driver Only Frontal Air Bags and Driver Only Side Inflatable Restraint (1st row)		
13	Manual Belts with Driver and Passenger Frontal Air Bags and Side Inflatable Restraint (1st row) and Driver/Passenger Knee Restraint		
14	Manual Belts with driver only frontal air bags and driver/passenger side inflatable restraint (1st row)		
15	Manual Belts with Driver and Passenger Frontal Air Bags and Side Inflatable Restraint (1st row) and Driver/Passenger Knee Restraints		
16	Manual Belts with Driver and Passenger Frontal Air Bags and Driver Knee Restraint		
17	No restraints		

VIN POSITIONS 5, 6, 7 VIN CODE LINE, SERIES, BODY TYPE FOR PASSENGER CARS				
VIN CODE	Car Line	Series	Body Type	
<b>FORD</b>				
P0G	Fusion	S	4-Door Sedan	
P0H	Fusion	SE FWD	4-Door Sedan	
PKK	Fusion	Titanium FWD	4-Door Sedan	
P0D	Fusion	Titanium AWD	4-Door Sedan	
P0L	Fusion	SE Hybrid	4-Door Sedan	
P0T	Fusion	SE AWD	4-Door Sedan	
P0P	Fusion	SE PHEV	4-Door Sedan	
P0R	Fusion	Titanium HEV	4-Door Sedan	
P0S	Fusion	Titanium PHEV	4-Door Sedan	
P0V	Fusion	Sport	4-Door Sedan	
P0C	Fusion	SEL FWD	4-Door Sedan	
P0M	Fusion	SEL Hybrid	4-Door Sedan	
P0W	Fusion	SPL SRV PHEV	4-Door Sedan	
P0A	Fusion	Police Responder	4-Door Sedan	
P8C	Mustang	GT Coupe	2-Door Sedan	
P8F	Mustang	GT Convertible	2-Door Sedan	
P8T	Mustang	I4 Coupe	2-Door Sedan	
P8U	Mustang	I4 Convertible	2-Door Sedan	
P8K	Mustang	Bullitt Coupe	2-Door Sedan	
P8J	Mustang	Shelby Coupe	2-Door Sedan	
P8S	Mustang	Shelby GT500 Coupe	2-Door Sedan	
P9C	Original GT	RWD	2-Door Sedan	
P9D	Carbon Series GT	RWD	2-Door Sedan	
P9E	Heritage Edition GT	RWD	2-Door Sedan	
<b>LINCOLN</b>				
L5A	MKZ	Standard FWD	4-Door Sedan	
L5B	MKZ	Standard AWD	4-Door Sedan	
L5E	MKZ	Reserve FWD	4-Door Sedan	
L5F	MKZ	Reserve AWD	4-Door Sedan	
L5M	MKZ	Reserve HEV	4-Door Sedan	
L5K	MKZ	FWD HEV	4-Door Sedan	
L5L	MKZ	Reserve HEV	4-Door Sedan	
L9P	Continental	Standard FWD	4-Door Sedan	
L9V	Continental	Standard AWD	4-Door Sedan	
L9S	Continental	Select FWD	4-Door Sedan	
L9R	Continental	Reserve FWD	4-Door Sedan	
L9N	Continental	Reserve AWD	4-Door Sedan	
L9A	Continental	Black Label FWD	4-Door Sedan	
L9B	Continental	Black Label AWD	4-Door Sedan	
L9U	Continental	Livery AWD	4-Door Sedan	
L9H	Continental	Livery AWD	4-Door Sedan	

VIN CODE	Line	Series	Chassis Type	Cab/Body	Vehicle Type
<b>FORD CONT'D</b>					
U1F	Expedition	XL	4X2	4-Door	MPV
U1G	Expedition	XL	4X4	4-Door	MPV
U1H	Expedition	XL T	4X2	4-Door	MPV
U1J	Expedition	XL T	4X4	4-Door	MPV
U1N	Expedition	King Ranch	4X2	4-Door	MPV
U1P	Expedition	King Ranch	4X4	4-Door	MPV
U1K	Expedition	Limited	4X2	4-Door	MPV
U2A	Expedition	Limited	4X4	4-Door	MPV
U1A	Expedition	Platinum	4X2	4-Door	MPV
U1M	Expedition	Platinum	4X4	4-Door	MPV
<b>LINCOLN</b>					
J2M	Navigator	Standard	4X2	4-Door	MPV
J2N	Navigator	Standard	4X4	4-Door	MPV
J3M	Navigator L	Standard	4X2	4-Door	MPV
J3N	Navigator L	Standard	4X4	4-Door	MPV
J2K	Navigator	Reserve	4X2	4-Door	MPV
J3K	Navigator L	Reserve	4X2	4-Door	MPV
J2L	Navigator	Reserve	4X4	4-Door	MPV
J3L	Navigator L	Reserve	4X4	4-Door	MPV
J3E	Navigator L	Limo	4X2	4-Door	MPV
J2T	Navigator	Black Label	4X4	4-Door	MPV
J3T	Navigator L	Black Label	4X4	4-Door	MPV
J6J	Nautilus	Standard	FWD	4-Door	MPV
J8J	Nautilus	Standard	AWD	4-Door	MPV
J6K	Nautilus	Reserve	FWD	4-Door	MPV
J8K	Nautilus	Reserve	AWD	4-Door	MPV
J7J	Nautilus	Black Label	FWD	4-Door	MPV
J9J	Nautilus	Black Label	AWD	4-Door	MPV
J1C	Corsair	Standard	4X2	4-Door	CUV
J1D	Corsair	Standard	4X4	4-Door	CUV
J2C	Corsair	Reserve	4X2	4-Door	CUV
J2D	Corsair	Reserve	4X4	4-Door	CUV
J5D	Corsair	PHEV	4X4	4-Door	CUV
J6W	Aviator	Standard RWD	4X4	4-Door	MPV
J6X	Aviator	Standard AWD	4X4	4-Door	MPV
J7W	Aviator	Reserve RWD	4X4	4-Door	MPV
J8X	Aviator	Grand Touring AWD	4X4	4-Door	MPV
J9X	Aviator	Black Label AWD	4X4	4-Door	MPV
J9Y	Aviator	Black Label Grand Touring AWD	4X4	4-Door	MPV

\*FWD = Front Wheel Drive \*AWD = All Wheel Drive \*EV = Electric \*PHEV = Plug-In Hybrid Electric Vehicle \*HEV = Hybrid Electric Vehicle \*SRV = Single Rear Wheels \*RWD = Rear Wheel Drive \*PHEV = Plug-In Hybrid Electric Vehicle

VIN POSITIONS 5, 6, 7 VIN CODE LINE, SERIES, BODY TYPE FOR GENERIC TRUCK, BUS, MPV FORMAT OR LESS:					
VIN CODE	Line	Series	Chassis Type	Cab/Body	Vehicle Type
<b>FORD</b>					
K1F	Expedition MAX	XL	4X2	4-Door	MPV
K1G	Expedition MAX	XL	4X4	4-Door	MPV
K1H	Expedition MAX	XL T	4X2	4-Door	MPV
K1J	Expedition MAX	XL T	4X4	4-Door	MPV
K1N	Expedition MAX	King Ranch	4X2	4-Door	MPV
K1P	Expedition MAX	King Ranch	4X4	4-Door	MPV
K1K	Expedition MAX	Limited	4X2	4-Door	MPV
K2A	Expedition MAX	Limited	4X4	4-Door	MPV
K1L	Expedition MAX	Platinum	4X2	4-Door	MPV
K1M	Expedition MAX	Platinum	4X4	4-Door	MPV
K3G	Edge	SE	FWD	4-Door	MPV
K3J	Edge	SEL	FWD	4-Door	MPV
K3K	Edge	Titanium	FWD	4-Door	MPV
K4A	Edge	ST	AWD	4-Door	MPV
K4G	Edge	SE	AWD	4-Door	MPV
K4J	Edge	SEL	AWD	4-Door	MPV
K4K	Edge	Titanium	AWD	4-Door	MPV
K7B	Explorer	Base	RWD	4-Door	MPV
K7D	Explorer	XL T	RWD	4-Door	MPV
K7F	Explorer	Limited	RWD	4-Door	MPV
K8A	Explorer	Police	4WD	4-Door	MPV
K8B	Explorer	Base	4WD	4-Door	MPV
K8D	Explorer	XL T	4WD	4-Door	MPV
K8F	Explorer	Limited	4WD	4-Door	MPV
K8G	Explorer	ST	4WD	4-Door	MPV
K8H	Explorer	Platinum	4WD	4-Door	MPV
U0F	Escape	S	4X2	4-Door	MPV
U0G	Escape	SE	4X2	4-Door	MPV
U0H	Escape	SEL	4X2	4-Door	MPV
U0J	Escape	Titanium	4X2	4-Door	MPV
U0B	Escape	SE FHEV	4X2	4-Door	MPV
U0C	Escape	SEL FHEV	4X2	4-Door	MPV
U0D	Escape	Titanium FHEV	4X2	4-Door	MPV
U0E	Escape	SE PHEV	4X2	4-Door	MPV
U0K	Escape	SEL PHEV	4X2	4-Door	MPV
U0L	Escape	Titanium PHEV	4X2	4-Door	MPV
U9F	Escape	S	4X4	4-Door	MPV
U9G	Escape	SE	4X4	4-Door	MPV
U9H	Escape	SEL	4X4	4-Door	MPV
U9J	Escape	Titanium	4X4	4-Door	MPV
U9B	Escape	SE FHEV	4X4	4-Door	MPV
U9C	Escape	SEL FHEV	4X4	4-Door	MPV
U9D	Escape	Titanium FHEV	4X4	4-Door	MPV

VIN POSITIONS 5, 6, 7 VIN CODE LINE, SERIES, CHASSIS, CAB TYPE OR BODY TYPE FOR TRUCKS; MULTIPURPOSE PASSENGER VEHICLES (MPVS); BUSES; LIGHT, MEDIUM & HEAVY TRUCKS AND INCOMPLETE VEHICLES (IVS):					
VIN CODE	Line	Series	Chassis Type	Cab/Body	Vehicle Type
<b>FORD CONT'D</b>					
W4H	F-Series	F-450	4X4	Crew Cab - DRW	IV
W5G	F-Series	F-550	4X2	Crew Cab - DRW	IV
W5H	F-Series	F-550	4X4	Crew Cab - DRW	IV
X1C	F-Series	F-550	4X2	SuperCab	Truck
X1E	F-Series	F-150	4X4	SuperCab	