

SCORPIO

XR4Ti

IMPORTED FROM GERMANY FOR  
LINCOLN-MERCURY DIVISION



XR4Ti



SCORPIO





**NO ONE EVER MOVED AHEAD BY FOLLOWING BEHIND.** And no one ever built a better automobile by copying an existing one. That's why XR4Ti and Scorpio don't look like other cars. They don't conform to traditional standards. They challenge them. Scorpio proves that a German touring sedan can contain a highly functional interior without becoming cramped or spartan. XR4Ti is bold evidence that the European performance car doesn't have to wear square edges and an outrageous price tag. A select group of Lincoln-Mercury dealers sell them. And those weary of traditional approaches will want to consider them. Scorpio and XR4Ti. Advancing the art of driving.



XR4Ti and Scorpio in Black with optional moonroofs.





**SCORPIO. NOW YOU CAN HAVE YOUR BLACK FOREST CAKE. AND ENJOY IT TOO.** Owning a German touring sedan should be a reward for past sacrifices, not reason for yet another. But sacrifice is what you must endure on the inside of some German sedans. An exception is Scorpio. It provides a highly functional driving environment that is also spacious, comfortable and well-equipped.

Rear-seat passengers enjoy over three feet of legroom — minimum — and special amenities like power reclining rear seats. Scorpio's driver benefits from an anatomically designed seat, four-way adjustable steering column, and analog gauges and controls that show new insight into the science of ergonomics.

Naturally, Scorpio's roadgoing credentials are also impressive: independent suspension, smooth V-6 power and four-wheel-disc anti-lock brakes (ABS).



Scorpio owners are covered by an ownership program\* as rare as the automobile itself. It includes a *Guaranteed Resale Value Program*, *Scorpio RoadCare* and a free *loaner car* during service visits. There's even a *European Delivery Program*. A dealer can provide additional information on all of these valuable Scorpio programs.

\*Certain restrictions apply to some programs. For a complete description of the terms and conditions, ask a dealer for a copy of the programs. Free loaner car available at participating dealers. RoadCare is a Ford Auto Club program.

Scorpio interior, shown with optional Raven leather upholstery, is spacious and well-appointed. Rear seat has individually reclining power seatbacks.





**R4Ti. ENGINEERED TO PUT A GRIN ON YOUR FACE.** Driving, after all, should be fun.

If you subscribe to that simple truth, then a rewarding encounter with an XR4Ti is suggested. XR4Ti is a turbocharged 175-horsepower coupe with a balanced independent suspension and a slick aerodynamic shape that makes a lot of other European cars look dated. XR4Ti has proven itself on the racetracks of North America, where it has dominated the SCCA Trans-Am racing series. The XR4Ti from Germany. Find out how much fun driving can be with a test drive at select Lincoln-Mercury dealers.



Optional Shadow Gray leather interior.



XR4Ti in Rosso Red.



# THE XR4Ti/SCORPIO COMMITMENT

The uncompromising commitment that goes into every XR4Ti and Scorpio does not end when the cars leave Germany. On the contrary, it is then that the most crucial stage begins: assuring that each owner is satisfied; assuring that owning, driving, and servicing of XR4Ti and Scorpio is a totally pleasurable experience.

To attain that assurance, the XR4Ti/Scorpio Commitment begins when each car reaches North American shores. On its arrival at one of five ports, each car is individually inspected and test driven by specialists before it is shipped to the dealer. By the time a car arrives at a dealership, it already has undergone extensive port-side testing to confirm its high quality standards.

Once at the dealership, each car again is inspected, test driven, and given its final preparation before it is shown to potential customers.

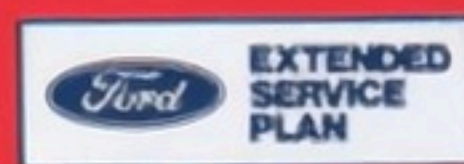
Every dealership has been carefully selected to assure that it maintains the highest quality standards in its sales and service operations.

To ensure that parts are readily available, a national parts distribution center and eight regional parts centers have been established. Another important part of the commitment provides for direct communication with key Ford Parts and Service Division personnel through an 800 number.

Every owner is issued an owner identification card with the 800 number, which should be used if service-related problems arise.

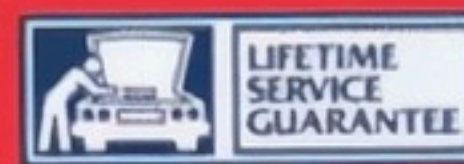
Centrally based product coordinators then will contact the nearest field owner relations manager so the problem receives top priority.

The XR4Ti/Scorpio Commitment, essentially, is the assurance that owning and driving XR4Ti or Scorpio will be a pleasurable and fulfilling experience for as long as you have the car.



You can have coverage on certain selected components on your new XR4Ti or Scorpio for longer than the basic warranty. The cost is low, so it could pay for itself the first time needed. Ask a dealer for complete details on the Ford Extended Service Plan.

Participating Lincoln-Mercury dealers offer to guarantee their service work on your XR4Ti or Scorpio for as long as you own it.



This Lifetime Service Guarantee means that you pay for a covered repair only once. If it ever has to be fixed again, the repairing dealer will fix it free. Free parts. Free labor. And it doesn't matter where the car was purchased.

This limited warranty covers vehicles in normal use. The only items not covered are routine maintenance parts, belts, hoses, sheet metal and upholstery. Ask your dealer to show you a copy of the Lifetime Service Guarantee.

## PAID REPAIR PROGRAMS AFTER THE WARRANTY PERIOD.

Sometimes Ford Motor Company offers adjustment programs to pay all or part of the cost of certain repairs. These programs are intended to assist owners and are in addition to the warranty or to required recalls.

## TECHNICAL SERVICE BULLETINS.

All vehicles need repairs during their lifetime. Ford issues Technical Service Bulletins (TSBs) and easy-to-read explanations describing unusual engine or transmission conditions which may lead to costly repairs. They also describe the recommended repairs and give new repair procedures. Often a repair now can prevent a more serious repair later.

Ask Ford Motor Company or a Lincoln-Mercury dealer about Ford-paid repair programs and TSBs relating to your XR4Ti or Scorpio.

To get copies of materials for your XR4Ti or Scorpio, call Ford toll-free at 1-800-241-3673.

In Alaska or Hawaii, call 1-800-241-3711.

In Georgia, call 1-800-282-0959.

You can also write Ford at Ford Customer Information Service, Post Office Box 95427, Atlanta, GA 30347. Please include your name, address, vehicle make, model and year, and engine and transmission type.

## IS LEASING FOR YOU?

There may be considerable advantages in leasing a new XR4Ti or Scorpio.

Leasing can free up your capital and may reduce your monthly cash outlay. If the car is used for business, record-keeping may be simplified. A Lincoln-Mercury Dealer Leasing Association member can help design a lease program that is exactly right for you.

## REGARDING THIS BROCHURE...

Specifications and descriptions used were in effect when this publication was approved for printing.

Lincoln-Mercury reserves the right to discontinue options at any time, or change specifications, equipment or designs without notice and without incurring obligation. Standard and optional equipment listed is subject to change. Some features described are optional at extra cost. Some options are required in combination with other options. Availability of some features may be subject to a slight delay.

Refer to XR4Ti and Scorpio owner's manuals for specific service requirements and added operations related to severe service applications.

SPECIFICATIONS	XR4Ti	Scorpio
Wheelbase (in.)	102.7	108.7
Length (in.)	178.4	186.4
Curb weight (lb.)	2920	3241
Weight dist. (% F/R)	53/47	52/48
Cargo space (cu. ft.)		
rear seatback up	17.7	19.7
rear seatback down	35.5	37.2
Headroom F/R (in.)	38.5/37.7	38.0/37.6
Legroom F/R (in.)	41.0/34.4 <sup>a</sup>	41.3/38.6 <sup>a</sup>
Layout	Front engine/rear drive	Front engine/rear drive
Engine	OHC turbocharged 4	60° twin-throttle V-6
Displacement (liters)	2.3	2.9
Fuel delivery	Multi-port electronic FI.	Multi-port electronic FI.
Horsepower (SAE)	175 @ 5000	144 @ 5500
Torque (SAE)	200 @ 3000	162 @ 3000
Transmission		
standard	5-spd. manual	5-spd. manual
optional	3-spd. auto <sup>b</sup>	4-spd. auto
Suspension	Independent front/rear	Independent front/rear
Steering	Power variable-ratio rack-and-pinion	Power variable-ratio rack-and-pinion
Brakes (F/R)	Power disc/drum	Power disc/disc with anti-lock system

<sup>a</sup> minimum

<sup>b</sup> XR4Ti with automatic transmission rated 145hp at 4400 rpm, 180 ft.-lbs. at 3000 rpm.

Buckle up — together we can save lives.

LINCOLN-MERCURY DIVISION

LITHO IN U S A (325M) 9-87 FORM NO. P-7489