1984 NEW MODEL HIGHLIGHTS

<u>CRESSIDA</u> - Enters into 1984 with minor mechanical changes to assist in driveability. Additions in color and trim adds to Cressida's luxurious appearance.

nsmission:
1, 4SA (ECT)
SA (ECT)

Total Models: 2

<u>Positioning</u> - Toyota's true Luxury Touring Sedan offers exceptional twin cam performance, luxurious interior appointments and features that compliment Cressida's position in the Toyota line-up. A distinctive product for a distinctive market.

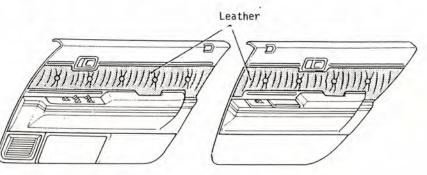
MAJOR ADDITIONS/CHANGES

Exterior:

- Bronze glass with a upper shaded windshield will become standard on 4-door Sedan models with either Dark Brown or Deep Maroon interiors beginning in November. The current tinted glass will be standard until then.
- A new outer mirror design has been adopted to reduce wind noise and improve aerodynamics. Additionally, a convex passenger side mirror is standard and improves the driver's field of view.

Interior:

- The texture of the optional leather seat material has been changed to a natural full grain. Two leather colors will be available; Camel and Deep Maroon. Full grain leather offers an improved appearance and durability versus the buffed leather offered previously.
- New for 1984, the leather package features redesigned door trim panels in natural grain leather to match the seats.

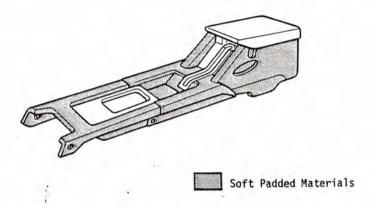


Product Information

MAJOR ADDITIONS/CHANGES (Continued)

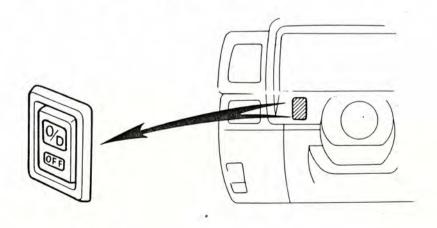
Interior: (Continued)

• To give a more luxurious appearance and feel a soft skinned material has been applied to the center console box.



Mechanical:

• To improve driveability, a transmission overdrive cancel switch has been adopted for 1984. It is located on the left side of the instrument panel. This switch allows the driver to lock out the overdrive gear to improve driveability in city or hilly driving.



MAJOR ADDITIONS/CHANGES (Continued)

Mechanical: (Continued)

• In addition, the automatic transmission shift indicator and shifting sequence has been changed. The shift indicator has been modified from the 1983 by changing designation "S" to the number "2". The shift sequence has also been changed as noted below.

Pattern Select		Economy/Normal/Power	
5.1	O/D SW ON	1↔2↔3↔0/D	
D	0/D SW OFF	1↔@↔3	
2	-	1↔2	"Economy", "Normal" and "Power" have same shift points in "L" and "2" range.
L	-	1.	

- A lightweight, high speed, compact alternator has been added which provides additional performance.
- The usual alternator V-belt has been replaced by a V-ribbed belt. This change was made to allow for a higher alternator speed and longer belt life.
- All Cressidas will have a full size 195/70 SR14 spare tire mounted on a steel wheel.

Options:

- Two-tone paint (N/A on Wagon) includes paint, color-keyed bumpers, colored side moldings.
- Sunroof (N/A on Wagon).
- Digital display instrument panel includes trip computer (available on 4SA Sedan only).
- Leather package (seats, door trim, steering wheel, shift knob).
- Black color (N/A on Wagon).

Product Information

COLOR AND TRIM

Exterior Colors

- 035 Super White
- 202 Black
+* - 2R2 Brown/Lt. Beige M.
+* - 3A5 Red M.
+* - 3E3 Champagne M.
* - 4D2 Lt. Beige M.
+* - 4E1 Lt. Topaz M.
+* - 720 Dk. Blue M.
+* - 894 Lt. Blue M.

Deleted Exterior Colors

- * 3B1 Deep Red M.
- * 3C6 Apricot M.
- * 4C4 Dk. Brown M.
- * 8A4 Dk. Blue M.
- * 2K3 Brown M./Apricot M.

* = Clear Coated Paint

+ = New For 1984

Interior Colors

Dk. Maroon, Dk. Brown, Blue Dk. Maroon Dk. Brown Dk. Maroon Dk. Maroon Dk. Brown Dk. Brown Blue Blue