

Have you driven a Ford...lately?





#### FAR AND WIDE.

On its 30th Anniversary, Australians can look back over the long heritage of Ford Falcon and see it has been the car that served the motoring needs of the nation.

True to that heritage, today's Ford Falcon is far different for the individuals who have their own style and their own set of values.

Ford Falcon is wide ranging with a host of extra cost options to add that final touch of performance, comfort and style.

Ford Falcon is far reaching for the businessman with goals.

Its stylish exterior reflects class, whilst its spacious interior will carry its passengers to any appointment in comfort.

Ford Falcon's engines are powerful yet economical and the suspension and steering system provides excellent ride and handling.

Ford Falcon is widespread. Particularly the Ford Falcon wagon which boasts one of the greatest assets for the Australian motoring family, space. Both wagon and sedan also offer the unique optional 'Centafold' front seat, to make Falcon the only 6 seater car manufactured in Australia.

Ford Falcon GL sedan and wagon. Far and wide Australia's best family car.





Automatic Transmission, optional at extra cost

#### THE WIDE OPEN SPACE.

No other car has quite captured the luxury of space like Falcon GL.

Capable of seating five adults, or six with Falcon the optional Centafold front seat, it's the only six litres we seat passenger car manufactured in Australia.

Falcon's expansive nature is illustrated not only in the optional Centafold front seat, but also in the open seatndard 60/40 split fold rear seat back that streets.

allows you to carry long and awkward loads as well as one or two rear seat passengers.

Of course, for even more space, there's Falcon GL wagon, which has a capacity of 2622 litres which is the largest in its class.

The abundance of room, both in the front and back gives Falcon passengers a feel of wide open space even in the most congested city

#### STYLED FOR COMFORT.

The expansive interior of Falcon is filled with comforts.

The firm supportive seats are finished in "Basket weave" cloth and carefully match the interior colour tones. Adjustable front headrests and moulded door trims with built-in armrests help passengers relax on long drives. Falcon is also fitted with rear outlet ducts which provide

efficient air flow to rear seat passengers.

There's ample head and leg room for everyone to stretch out in comfort and style.

## WIDELY INFORMATIVE, CLOSE AT HAND.

The Falcon is such a spacious vehicle, yet everything to keep the driver informed is within arm's reach. Twin levers located either side of the steering column control the turn indicators, headlamp dip and flash and washer/wipers.

The headlamp switch and the control for heater/ventilation systems are located high on the dash panel and an analogue instrument display directly above the steering column features an electronic speedometer, fuel and temperature gauges and warning jewels for six separate functions.

These instruments are designed to keep the driver informed and in command.

For more precise control and greater comfort, the steering column has a two way adjustable rake and reach that allows the steering wheel to be moved up or down and towards or away from you to ensure an ideal position.

Power door locks are now fitted as standard and the Falcon driver will appreciate the convenience this feature provides.

### SECURITY.

Because security is so important these days, a new theft deterrent system has been incorporated into Falcon GL. Doors, ignition and boot/liftgate feature high security "Tibbe" locks



for increased protection against theft.

New door lock buttons are recessed to help

entry and the

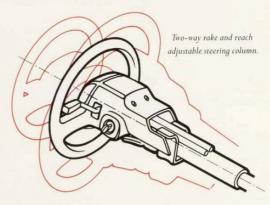
ignition lock

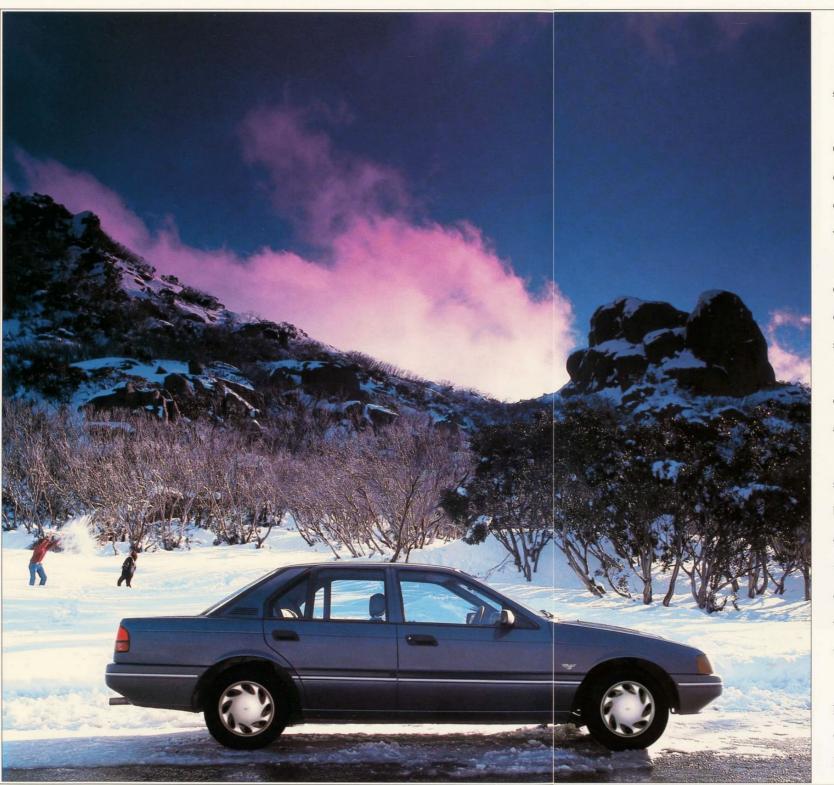


barrel is now reinforced for increased strength.

And the security coded AM/FM radio with stereo cassette player further emphasises the security story. It features auto reverse, auto scan, memory storage, LCD display and a digital clock. To enhance sound quality, speakers have been located in the upper section of the front doors.

Ford Falcon offers a unique blend of function and convenience to provide comfort, for both the driver and passengers.





#### ON THE OUTSIDE.

The Ford Falcon exterior is designed for style and function.

Computer aided design, utilising Ford's CAD/CAM facility has contributed to an aero-dynamically smooth exterior that efficiently directs the flow of air over, under and around the whole vehicle.

One piece body sides of "uni-side" construction reduce the body joins, and one piece door construction provides a continuous sealing surface against dust and water.

Flush glass mounting of all windows and concealed drip rails further enhance Falcon's aerodynamics and reduce wind noise levels.

The low profile bonnet features dual gas struts to make opening and closing easier and boot space has been optimised by a petrol tank design that allows the spare wheel to be carried under the boot floor. This gives Falcon a useable carrying capacity of 470 litres. The jack and wheelbrace are neatly out of sight to one side of the boot behind a moulded cover.

Falcon's sleek design reduces wind noise, provides excellent road handling and decreases air drag to help provide greater fuel efficiency at highway speeds.

And a wide body side moulding is there to protect this sleek shape and stylish wheel covers set off the good looks.

## THE FINISHING TOUCH.

Five separate coating processes are applied to the Falcon GL to ensure an even, lasting paint cover.

The preparation and primer are both applied by dip method to ensure all parts are entirely covered. Electrocoating effectively suppresses rust growth when scratches and stone chips occur.

After the electrocoating is completed, primer and topcoat enamels are applied robot-

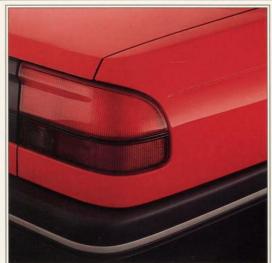


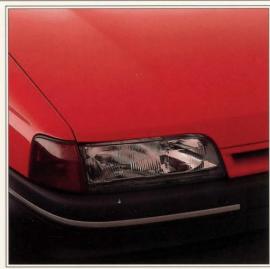
The entire body of the Falcon undergoes a phosphate electrocoat process to clean and prepare the body for paint, depositing a thin layer of crystals on the metal. This provides a key for the "electrocoat" primer to lock on to.

ically to ensure an even, consistent paint cover.

As an option at extra cost, prestige paints are available.

Finally, a rust proofing wax is applied to rust prone areas of the car.







This five stage process provides such a high level of protection, Ford offers a five year Warranty against perforation corrosion.

#### CREATED FOR SPACE.

Falcon GL Wagon incorporates the comforts, performance and security of the sedan plus the added dimension of practical load space.

The exterior of the wagon is finished with the same five step paint process, providing added protection against corrosion.

The interior features the wagon's greatest asset, space, as well as the Falcon blend of function and convenience to ensure driver and passengers travel in comfort.



ROOM FOR FIVE WITH ROOM TO SPARE.

There's plenty of leg room, head room, shoulder room and storage room in the Falcon wagon.

The optional Falcon Centafold front bench



vehicle to a unique Australian made six-seat family wagon. The rear seat has a 60/40 split backrest to make it truly versatile. Either side can be folded down for extra carrying capacity whilst retaining seating for one or two rear seat passengers. For extra carrying capacity, fold down huge 2622 litres.

The Falcon wagon features a virtually flat floor with no intruding suspension towers due to the proven "Hotchkiss" rear suspension.

The rear tailgate opens high and wide to enable tall and large objects to be loaded in the

washer/wiper. As an added feature, when the front wipers are on and reverse gear is selected, the rear wiper is automatically activated to provide clear vision when reversing in the wet.

The Falcon wagon has an enormous capacity and yet still feels like a sedan to drive.

#### FAR REACHING POWER AND ECONOMY.

The Falcon GL is driven by specially designed engines that are powerful yet economical. Powerful enough to carry and tow loads over long distances. Economical enough to meet today's fuel efficiency expectations.

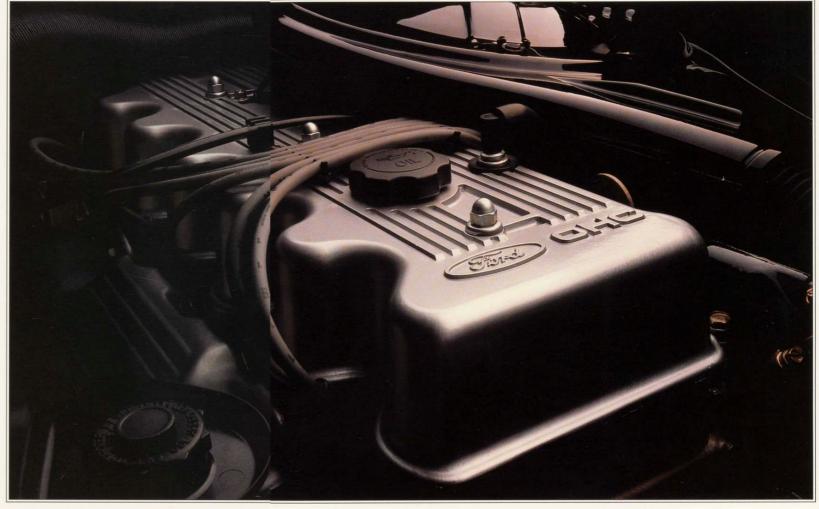
There are two 6 cylinder, overhead camshaft, electronic fuel injected (EFI) engines to choose from when you buy your Falcon GL.

Both engines have undergone over 1,000,000 kilometres of rigorous testing to ensure their durability and reliability are in keeping with the requirements of Australian motoring conditions.

The 3.9 litre EFI engine is fitted as standard equipment in Falcon GL sedan and wagon. The engine can provide 120kW of power at 4250 rpm, and 311 Nm of torque at 3250 rpm to give you real power when you need it.

For increased power and torque, Falcon also offers the option (at extra cost) of a 3.9 litre Multipoint EFI engine, which puts more power in your machine.

The 3.9 litre Multipoint EFI engine is designed to deliver an impressive 139kW of power at 4250 rpm and a maximum torque of 338 Nm at 3500 rpm.



All Falcons also incorporate Ford's EEC4 engine management system that interacts with sixteen separate functions to help keep your engine performing at peak efficiency.

A notable feature of the EEC4 system is that it enables the engine to operate at optimal fuel efficiency during highway cruising (75-110 km/h) thus using less fuel and significantly increasing touring range.

# ADVANCED FOUR-SPEED AUTOMATIC TRANSMISSION.

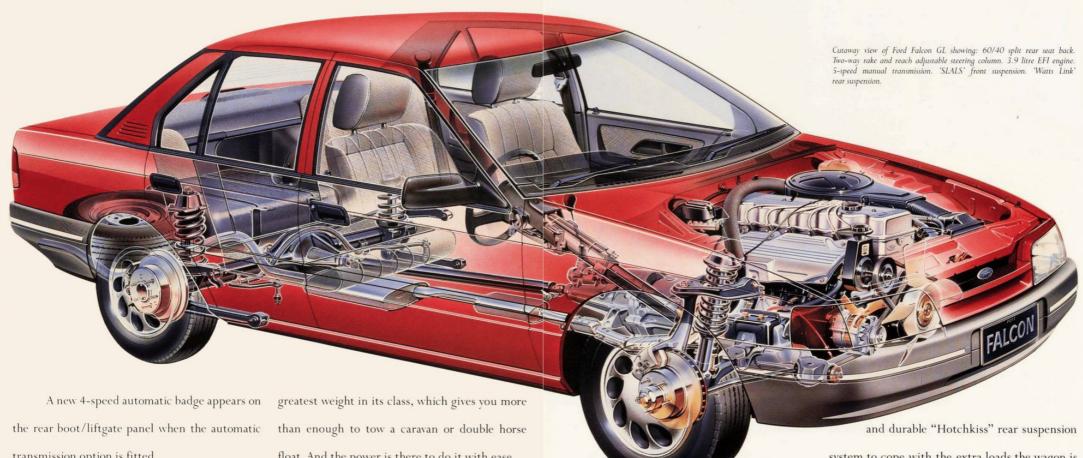
A smooth, responsive five-speed manual transmission is fitted as standard equipment, or if you prefer automatic, Falcon offers (at extra cost) electronically controlled four speed transmission.

speed transmission include low noise and highway cruising.

vibration levels, smooth shift action and excellent fuel economy.

The four speed automatic transmission is fitted with a power/economy switch which enables the driver to select the mode which best suits the driving conditions.

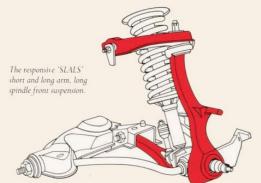
The torque converter has a "lock-up Advantages of the Australian made four clutch" which helps improve fuel economy during



transmission option is fitted.

#### TOWING CAPACITY.

When fitted with automatic transmission, Falcon has a towing capacity of 2100\* kilograms, the \*Subject to applicable legislation and tow bar capacit



float. And the power is there to do it with ease.

#### ON THE ROAD.

Falcon's suspension and steering system provides responsive steering and excellent ride and handling on Australia's wide variety of roads. Falcon is equipped with short and long arm, long spindle (SLALS) front suspension.

In everyday driving terms, SLALS is a tough suspension system offering confident road holding and precise handling.

It provides the strength to ride over rough

roads, yet it still offers a smooth ride even when the car is fully laden.

well-proven "Watts Link" system which combines effectively with the SLALS front suspension, to produce precise, predictable handling characteristics which provides except- response on the highway and in the city. ional stability whilst towing.

Falcon wagon retains the proven, strong, make parking a breeze.

system to cope with the extra loads the wagon is designed to carry.

The system has the added benefit of requiring no suspension towers, which would Falcon sedan rear suspension retains the otherwise protrude into the valuable load space.

> Falcon also features a power-assisted rack and pinion steering system that combines with the suspension to produce excellent steering

It also provides a tight turning circle to

In addition to advanced steering and suspension, Falcon offers the security and stopping power of power assisted 4-wheel disc brakes.

Falcon's precise steering and suspension systems combine to give the driver excellent road handling and performance.

#### WIDE OPTIONS.

To add that final touch of performance, comfort or style to your Falcon GL choose from this wide variety of extra cost options.

#### AIR CONDITIONING.

Ford's exclusive factory fitted integrated air conditioning is designed for performance in extreme Australian conditions. It also provides fast, efficient demisting when used in conjunction with the heater.

#### LIMITED SLIP DIFFERENTIAL.

The LSD option means greater traction on power to suit your requirements. wet and slippery surfaces. It is excellent for towing and for un-sealed road travel.

#### TOWING PACK.

A specially designed and factory fitted option, the tow pack offers a towing capacity of transmission. A 4-speed column automatic painted gooseneck, wiring harness and 7-pin "Centafold" seat option (not available with connector and body reinforcement brackets.



## 3.9 LITRE MULTIPOINT EFI ENGINE.

To put more power into your machine, you can choose the 3.9 litre Multipoint EFI engine designed to deliver maximum power of 139 kW at 4250 rpm and maximum torque of 338Nm at 3500 rpm.

The 3.9 litre Multipoint EFI engine will give Falcon the extra performance and towing

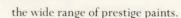
#### AUTOMATIC TRANSMISSION.

If you prefer automatic transmission, Falcon GL gives you the option of smooth, electronically controlled 4-speed T-bar floor 1200 kgs. The option includes a two bar with transmission is also available as part of the Multipoint EFI engine).









#### HEAVY DUTY SUSPENSION.

A wise investment if you travel extensively in the country. It consists of heavy duty springs and shock absorbers to produce a 19mm increase in the ground clearance of exposed underbody components as well as prolonged suspension life under rigorous operating conditions.

#### CENTAFOLD SEAT.

A unique Ford Falcon option, "Centafold" can be specified instead of the standard bucket front seats. With a flip of the armrest you have an extra backrest and front seating for three.

Four speed column automatic transmis-

sion is mandatory with the "Centafold"

seat. (Not available with Multipoint

EFI engine.)

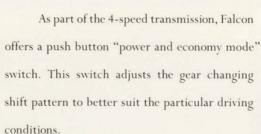
#### ALLOY WHEELS.

Sporty, snowflake alloy wheels

with low profile tyres add even more

For that extra touch of class choose from style to Falcon's smooth exterior.

Optional alloy wheels



Choose the "power" setting for highway driving and the gears will automatically change to help provide increased power to assist when overtaking. Choose the "economy" setting for city driving and the gears will automatically change to help deliver even greater fuel economy.

## DELUXE SOUND SYSTEM.

The deluxe sound system will entertain

you and your passengers. It features a superb AM/ FM stereo radio cassette unit with four dynamic speakers, Dolby tape hiss reduction, music search, auto

scan memory storage, security coding and joystick fader control.

SPECIAL EXTERIOR PAINT.

#### A WIDE RANGE OF ACCESSORIES.

Ford offer a wide range of fashionable accessories to enhance and help protect both the interior and exterior of your Falcon.

## FORD SELECTAIRE AIR

#### CONDITIONING.

Keeps occupants cool on hot days and provides de-humidified air for demisting in cold and damp conditions.

#### SUNVISOR.

This stylish sunvisor offers practical protection from sun and glare.

#### REAR SUNSHADE.

A stylish alternative to the rear louvre for rear seat sun protection.

## REAR LOUVRE.

Helps eliminate glare and shades rear seat passengers.



## REAR VENETIAN SHADES.

Helps protect rear seat passengers and interior from the sun.

## WAGON VENETIANS.

Fits tailgate and rear side glass to provide extra sun protection.

#### CARPETED DOOR BINS.



Smart, colour co-ordinated bins. Additional storage space for maps, sunglasses, etc.

## ELECTRIC AERIAL.

Raise/lower radio aerial using a convenient dash mounted switch.

#### SPORTS INSTRUMENTATION.

Includes tachometer, ampmeter and oil pressure gauge.

audible and visual warnings.

## HEADLAMP GUARDS.

Help protect headlamps from chipping and breakage.

#### BONNET PROTECTOR.

Helps protect paintwork from stone

chipping and minor scratching.

#### WEATHERSHIELDS.

Tough acrylic weathershields help protect vehicle occupants from wind and light rain.

## CARRY BARS.

Easy to fit to sedan or wagon. Ideal for skis, windsurfer or surfboards.

Additional carrying capacity for up to 90kg of extra luggage.

WAGON ROOF RACK.



## WAGON DUST DEFLECTOR.

Helps avoid dust accumulating on the rear window (painting optional - at extra cost).

#### INSECT SCREEN.

Helps keep radiator clear of insects. Easy to remove for cleaning.



Left Falcon: Weathershields, Carry bars, Sunvisor, Bonnet protector and Headlamp guards. Right Falcon: Weathershields, Rear sunshade and Exhaust extension

## TAILORED CARPET MATS.

Styled, hard wearing mats in 3 fashionable colours to

match Falcon's interior

## REMOTE CENTRAL LOCKING

## CONVERSION KIT.

Converts Falcon's standard central locking to remote control operation.

## ELECTRIC MIRROR KIT.

A convenient way of adjusting both side mirrors from the driver's seat.

## TRIP COMPUTER.

Provides helpful information on fuel consumption, distance to empty and average speed.

#### 60 WATT REAR SPEAKERS.

Hi-quality speakers complement Falcon's standard front speakers for all-around sound.

#### CAR ALARM.

The only alarm approved by Ford. Can be tailored to provide various levels of protection. Features include comprehensive

#### STYLED MUD FLAPS.

Specially styled to complement Falcon's design. Help protect



and grime. Heavy duty mudflaps are also available.

#### SUMP GUARD.

Extra protection for sump in rough conditions.



For penetrating dual tone.

TOWBAR (CLASS 1).

Specially designed by Ford for Falcon to tow up to 1200kgs. Meets Australian

Design Rule (ADR44) specifications.

AIR ADJUSTABLE SHOCK ABSORBERS.

Help maintain a level ride when towing



Falcon Wagon: Carry bars, Wagon venetians, Wagon dust deflector kit and Exhaust extension

## FIRE EXTINGUISHER.

An important safety accessory - includes mounting bracket.

## LOCKING FUEL CAP.

Helps prevent fuel from being stolen.

#### CAR CARE PRODUCTS.

A range of quality products to help maintain Falcon's appearance inside and out.

## TRAILER WIRING ACCESSORIES.

All the items necessary to connect Falcon's electrical system to a caravan or trailer. or carrying heavy loads.

#### TRANSMISSION OIL COOLER.

Essential for towing with auto transmission. Helps avoid overheating and possible transmission damage.

#### BODY STYLING PACKAGE.

Extra style - ask your Ford dealer about the exciting Ford approved body styling packages for Falcon sedan and wagon.

#### CHROME EXHAUST EXTENSION.

Adds a finishing touch.

#### FORDCARE

## OUR COMMITMENT TO CUSTOMER

#### SATISFACTION.

We are committed to ensure that you enjoy your new Ford from delivery, through all of its lifetime. We meet that commitment with Fordcare - a range of services and benefits designed for Ford vehicles and their drivers.

At the front-line of Fordcare are highly trained technicians backed by advanced equipment and parts support.

- · Sophisticated diagnostic, tuning and servicing equipment.
- Oasis (On-line Automotive Service Information System), an extensive Ford Engineering data base that helps technicians pin point problems quickly and helps save you money - available at most Ford dealers.
- Ford Approved Service Parts the ones you can trust to perform like original equipment - are covered by the Ford dealer 12 month/20,000 kilometre Express Parts Warranty for your protection.

You can relax knowing that Fordcare will always be there to help keep your vehicle at the peak of performance.

The in-built quality of your Ford is

backed by the following additional warranties.

#### 12/20 EXPRESS

#### FORD VEHICLE WARRANTY.

Covers your Ford against defects in materials or workmanship for the first twelve months or 20,000 km - whichever comes first.

### FIVE YEAR PERFORATION

#### CORROSION WARRANTY.

Covers the original vehicles' body against perforation corrosion for the first five years of its life.

#### LIFETIME SERVICE WARRANTY.



Covers the majority of part replacements, including labour carried out by your Ford dealer after the expiration of the initial 12 month/20,000km warranty. You will only ever pay once for such replacements.

## LIFELONG PANEL WARRANTY.



Covers replacement outer body panels against perforation corrosion for the life of the vehicle.

Further information on these warranties may be obtained from your Ford dealer.







All Ford vehicles sold throughout Australia are backed by Fordcare after sales service. Fordcare is comprised of a number of individual service products designed exclusively for Ford vehicles and their drivers. These include technical support back-up, diagnostic equipment, approved Ford/Motorcraft replacement parts and parts and service warranties.



This brochure is designed to provide you with a general introduction to the Ford Products (including available optional equipment) referred to, and should be read in conjunction with the latest specification sheet. Because of changes in conditions and circumstances Ford\* reserves the right, subject to all applicable laws, at any time, at its discretion, and without notice to discontinue or change the features, designs, materials, colours and other specifications and the prices of its products, and to either permanently or temporarily withdraw any such products from the market without incurring any liability to any prospective purchaser or purchaser.

The latest specification sheet should be referred to for information on the availability, ordering and use of optional equipment. Always consult an Authorised Ford Dealer for the latest information with respect to features, specifications, prices, optional equipment and availability before deciding to place an order.

\*FORD MOTOR COMPANY OF AUSTRALIA LIMITED. (Incorporated in Victoria.) Registered Office: 1735 Sydney Road, Campbellfield, Victoria 3061.

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