

What to look for when you take the wheel of the... QUALITY CAR IN THE LOW-PRICE FIELD

You can learn many things when you take the 1938 Ford V-8 out on the road: How roomy and comfortable it is . . . how the V-8 engine gives you the edge in traffic, on the open road, on hills . . . how smoothly and quietly this quality power plant performs . . . how easily the Ford rides on all roads . . . how steady it is on sharp curves . . . how smoothly the brakes

take hold and how dependably they operate under all conditions . . . how easy it is to steer and park . . . how little gasoline it uses.

We'd like to have you look through this booklet before you drive the Ford—and again after you have driven it. It is interesting to know

some of the reasons for the pleasant experiences you will have during your drive.

There are two FORD V.8 CARS for 1938 . . . and we would like to have you drive them.



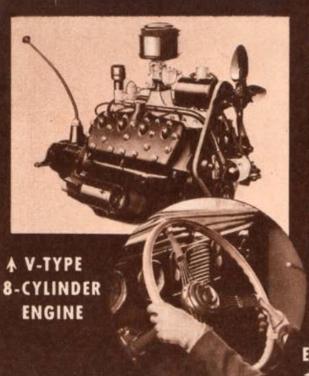
THE DE LUXE FORD V-8: The most luxurious Ford car ever built. Entirely new in appearance. Big, impressive—with longer hood, striking streamlines, finer appointments. Closed sedans have longer bodies with more room for passengers, larger luggage space. Powered by the 85-horsepower V-8 engine.

THE STANDARD FORD V-8: Newly styled. A big, roomy car with graceful new lines. Built on the same chassis, and to the same fine standards of mechanical excellence, as the De Luxe. 85 or 60-horsepower V-8 engine. Exceptionally low in price with the "85" engine—lower still with the "60" engine.



WHEN THE TRAFFIC IS THICK, AND YOU'RE IN A HURRY . . .



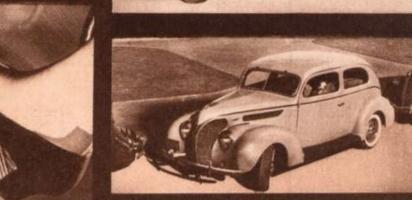


SPEEDS **ACCELERATION**

FAST STOPPING→

EASY STEERING

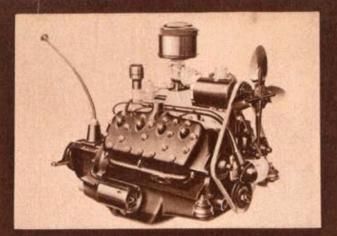




EASY PARKING A

WHEN THE WAY IS CLEAR AND THE ROAD IS LONG...





VA QUIET CAR

8 CYLINDERS
RUBBER ENGINE MOUNTINGS
RUBBER BODY MOUNTINGS
BODY INSULATION
INTERLEAF SPRING LUBRICATION

V-8 SMOOTHNESS AT ALL SPEEDS

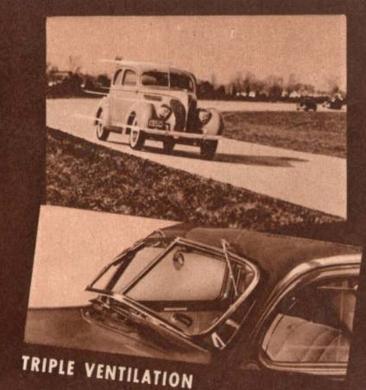
STABILITY
ON CURVES>



A GREAT "CLIMBER"

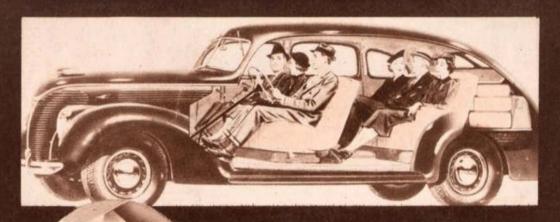


ALL STEEL BODY



WHEN THE PAVEMENT ENDS AND THE RUTS BEGIN ...

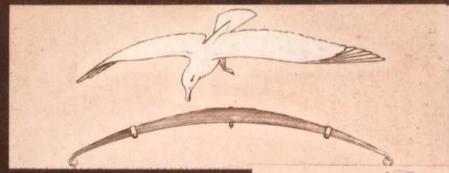




CENTER-POISE COMFORT

Back seat placed well ahead of the rear axle. Back seat passengers enjoy a "front seat ride" because they are "Center-Poised" well forward in the car, where the ride is smoothest. In the Ford, this ideal position for passengers is achieved without sacrificing leg room.

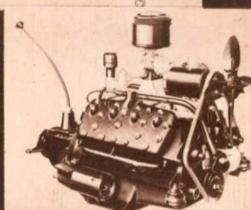
◆ADJUSTABLE SHOCK ABSORBERS



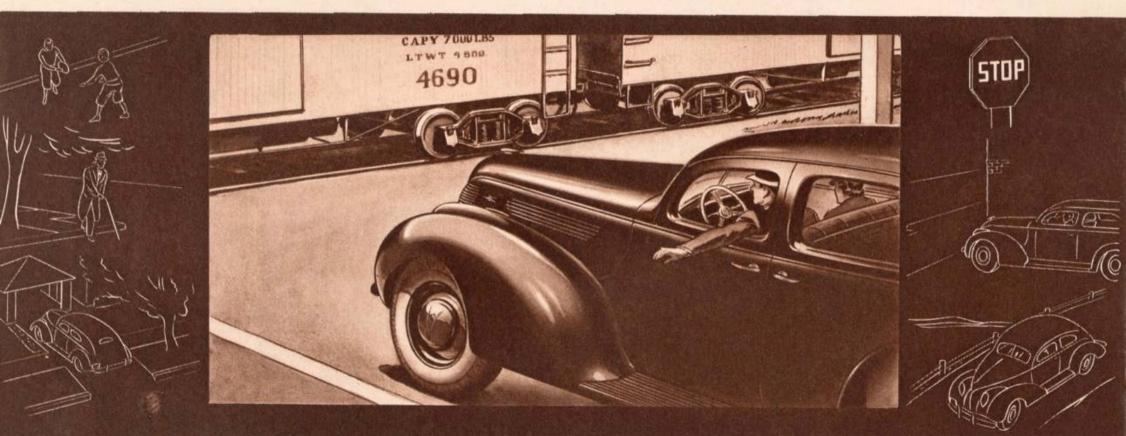
FLEXIBLE TRANSVERSE SPRINGS

Mounted ahead of front axle and behind rear axle, providing a springbase longer than the wheelbase. Springs are soft and flexible—and permit free action on all four wheels while body remains practically level.

V-8 PULLING POWER →



WHEN IT'S MIGHTY IMPORTANT TO "STEP AND STOP" ...

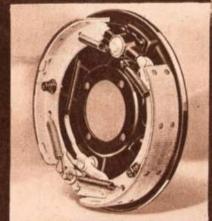




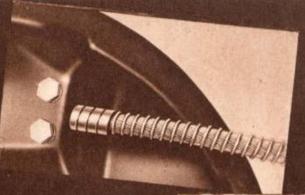
FORD EASY-ACTION SAFETY BRAKES

Improved for even smoother operation. Cable and conduit control, and self-energizing. Exceptionally easy pedal pressure. Quick, straight-line stops with little effort. Sure and reliable under all conditions. Hand brake lever at left under instrument panel.

SAFETY OF STEEL FROM PEDAL TO WHEEL →



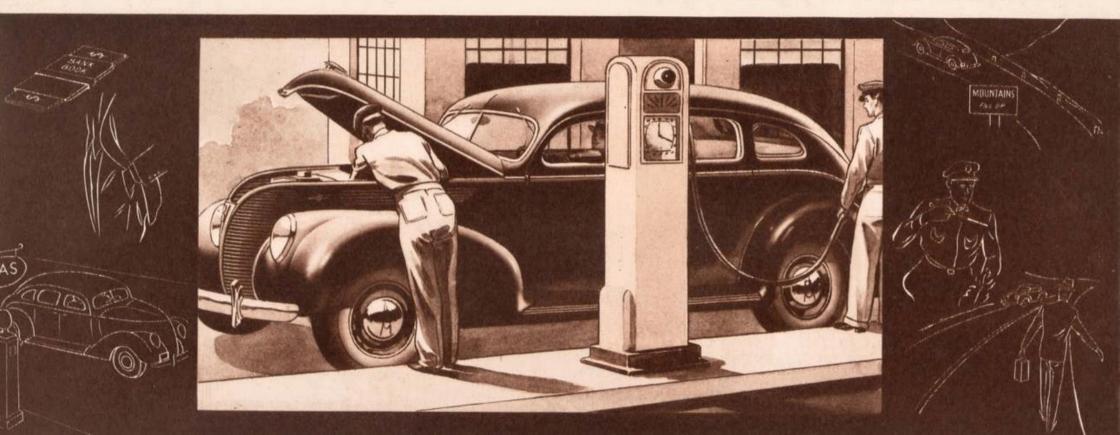




SEPARATE PARKING BRAKE WORKS ON ALL FOUR WHEELS



WHEN YOU FILL UP THE TANK AND CHECK THE OIL ...





OWNERS REPORT

22 TO 27

MILES PER GALLON WITH

THE FORD "60"



GAS MILEAGE FOR THE BRILLIANT PERFORMANCE OF THE "85"

ALL-AROUND ECONOMY

Ford savings begin with the purchase price. Ford operating economy includes high gas mileage, low lubrication cost, long tire life, long life of baked enamel finish, quality and precision manufacturing that mean a minimum of repairs, low cost of Ford service when necessary, low depreciation and high trade-in value. Economy has always been a Ford word.

WHEN YOU CONSIDER ITS MANY FINE-CAR POINTS...

In addition to the basic fine-car features, such as V-8 engine, Center-Poise ride, improved Easy-Action Safety Brakes, modern exterior design—many quality details and refinements contribute to pride of ownership in the 1938 Ford V-8.

The Ford Motor Company makes steady advances in giving more and more value for your money. In the belief that people today want certain conveniences and equipment when

they buy a new car, Ford has pioneered again -by including in the low Ford prices all the equipment which motorists consider necessary for modern motoring satisfaction. When you get the facts about what is included in the prices you see nationally advertised by the Ford Motor Company-and do some figuring -you will find that Ford prices are even lower than they appear at first glance.

.. you'll be proud to own a Ford V.8

ALL THIS AT NO EXTRA CHARGE IN THE DE LUXE FORD V-8

Bumpers, and bumper guards, front and rear

Spare wheel, tire, tube, and lock

Twin air electric horns

Two combination tail lights and stop lights

Two swivel type sun visors

Two windshield wipers

Safety Glass all around in all body types

Electric cigar lighter
Chromium-plate wheel bands
Foot-operated control for headlight
beams
Telltale light showing position of headlight beams
Clock in glove compartment door
Lock for glove compartment door
Ash tray in instrument panel

Two ash trays recessed in rear-seat arm rests

De Luxe type steering wheel
Engine heat indicator, gas gage, oil pressure gage and ammeter
Edge-lighted speedometer with trip mileage indicator
Interior lights in all closed bodies
Grille in instrument panel to cover radio speaker when radio is installed.

THIS EQUIPMENT AT NO EXTRA CHARGE IN THE STANDARD FORD V-8

Bumpers, bumper guards, front and rear Spare wheel, tire, tube, and lock Two electric vibrator horns Electric cigar lighter Safety Glass all around

Foot control for headlight beams Telltale light on instrument panel Ash tray in instrument panel One sun visor One windshield wiper Interior lights in all body types
Grille for speaker when radio is installed
Engine heat indicator, gas gage, oil pressure gage and ammeter
Speedometer with trip mileage indicator

WHAT IT WILL COST TO OWN A FORD V-8

Delivered Price . . . \$_____ Down Payment or Trade-In Allowance \$____ Unpaid Balance . . . \$_____ Deferred Monthly Payments \$____ Number of Months to Pay ____

GET THE FIGURES IN BLACK AND WHITE... AND SEE HOW EASY IT IS TO OWN THE QUALITY CAR IN THE LOW-PRICE FIELD